# Azrieli Group Ltd.

(the "Company")

# **Voting Card**

According to the Companies Regulations (Voting in Writing and Position Statements), 5766-2005 (the: "Regulations")

### First Part

- 1. Name of the Company: Azrieli Group Ltd.
- 2. The Time and Location of the Convening of the Annual and Special General Meeting: an annual and special general meeting of the shareholders of the Company shall convene on Sunday, December 28, 2014 at 10:00, at the Company's offices at Azrieli Center (Floor 48, the Round Tower) in Tel Aviv.
- 3. Specification of the Issues on the Agenda with respect to which Voting via Voting Card is Available:
  - 3.1. Extension of the term of letters of indemnification and exemption to directors who are indirect controlling shareholders of the Company, as specified in Part B of the report on the invitation of the meeting, to which this voting card is attached, for an additional period of three years, as of August 15, 2014.
    - For further details, see Part B of the report of the invitation of the meeting, to which this voting card is attached (the "Invitation Report").
  - 3.2. Approval of the Company's engagement in a new management agreement with a company controlled by Ms. Danna Azrieli, who is considered a controlling shareholder of the Company, for receipt of chairman of the board services, through Ms. Danna Azrieli.
    - For further details, see Part C of the Invitation Report.
  - 3.3. Approval of the reappointment of the directors who are presently serving as members of the Company's board of directors, other than outside directors, i.e. Messrs. Danna Azrieli, Menachem Einan, Sharon Azrieli, Naomi Azrieli, Joseph Ciechanover (as an independent director) and Tzipora Carmon (as an independent director), until the end of the Company's next annual general meeting.

Below are details with respect to the directors whose reappointment is presented for approval:

Name:	Danna Azrieli
Membership of board of directors committees:	-
Year of commencement of office:	June 1, 2010.
Details according to Regulation 26 of the Securities Regulations (Periodic and Immediate Reports), 5730- 1970, if a change has occurred since the filing of the Company's last periodic report:	No change has occurred.

Name:	Menachem Einan		
Membership of board of directors committees:	Committee for the Management of the Employees' Phantom Plan.		
Year of commencement of office:	June 1, 2010.		
Details according to Regulation 26 of the Securities Regulations (Periodic and Immediate Reports), 5730- 1970, if a change has occurred since the filing of the Company's last periodic report:	No change has occurred.		

Name:	Sharon Azrieli
Membership of board of directors committees:	-
Year of commencement of office:	June 1, 2010.
Details according to Regulation 26 of the Securities Regulations (Periodic and Immediate Reports), 5730- 1970, if a change has occurred since the filing of the Company's last periodic report:	No change has occurred.

Name:	Naomi Azrieli
Membership of board of directors committees:	-
Year of commencement of office:	June 1, 2010.
Details according to Regulation 26 of the Securities Regulations (Periodic and Immediate Reports), 5730- 1970, if a change has occurred since the filing of the Company's last periodic report:	No change has occurred.

Name:	Joseph Ciechanover		
Membership of board of directors committees:	Audit Committee; Financial Statements Review Committee; Administrative Enforcement Committee; and the Compensation Committee.		
Year of commencement of office:	May 6, 2010.		
Details according to Regulation 26 of the Securities Regulations (Periodic and Immediate Reports), 5730- 1970, if a change has occurred since the filing of the Company's last periodic report:	No change has occurred.		

Name:	Tzipora Carmon
Membership of board of directors committees:	Audit Committee, Financial Statements Review Committee, Administrative Enforcement Committee and Compensation Committee.
Year of commencement of office:	May 2013.
Details according to Regulation 26 of the Securities Regulations (Periodic and Immediate Reports), 5730- 1970, if a change has occurred since the filing of the Company's last periodic	No change has occurred.

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For further details, see Section 3 of the Invitation Report.

3.4. Approval of the appointment of Mr. Oran Dror as an independent director of the Company for a term of office commencing on the date of approval by the meeting contemplated in this report and until the date of the next annual general meeting of the Company.

Below are the details required under Regulation 26 of the Immediate Reports Regulations:

Name:	Oran Dror			
I.D. No.:	024973315			
Date of birth:	August 2, 1970			
Address for service of	1 Azrieli Center, Tel Aviv			
process:				
Citizenship:	Israeli			
Membership of Board of	Audit Committee, Compensation			
Directors Committees:	Committee, Financial Statements			
	Review Committee and			
	Administrative Enforcement			
	Committee.			
Outside	Independent director			
Director/Independent				
Director:				
Position held at the	None.			
Company, a subsidiary, an				
affiliate of the Company or				
of an interested party				
thereof:				
Commencement date of	November 18, 2014			
office as a director:				
Education:	BA in economics and East Asia-			
	Japan studies from the Hebrew			
	University in Jerusalem; Waseda			
	University, Tokyo, Japan, School of			
	Commerce, majoring in management			
	and marketing (research student for			
	two years).			
	The Israeli Management Center			
	( <i>Hamil</i> ) – graduate of the course			
	Director in Practice – Public, Private			
	and Government-Owned Companies.			
Occupation in the last five	2014 to date: CEO of the private			
years and specification of	investment company Dror Liat			
other corporations	Investments.			
wherein he serves as	2011-2014: Executive director – VP			
director:	Telecom Sales and Marketing.			

	Member of the MEA regional management of Microsoft International. 2005-2011: director – VP Business Partners and Customers Sales, Microsoft Israel. Controlling shareholder and owner of NBX e-Service Solutions Ltd.
Family relation to another	No
interested party in the	
Company:	
Has expertise in finance	Has expertise in finance and
and accounting or	accounting and a professional
professional qualification:	qualification.

For further details, see Section 4 of Part A of the Invitation Report.

3.5. Reappointment of the accounting firm Brightman, Almagor, Zohar & Co. as the Company's auditors until the end of the Company's next annual general meeting.

For further details, see Section 5 of the Invitation Report.

3.6. Approval of an amendment to the Company's compensation policy.

For further details, see Part D of the Invitation Report.

### 4. <u>The Location and Times at which the Full Language of the Proposed</u> Resolutions shall be Available for Inspection

A copy of the immediate report concerning the aforesaid meeting (to which report this voting card is attached) and a copy of the resolutions on the issues on the agenda, are available for inspection at the Company's offices, after prior coordination by telephone number: 03-6081383, Sundays through Thursdays, between the hours 09:00 and 17:00 (with the exception of holiday eves), until the time of the convening of the general meeting, and on the distribution website of the Israel Securities Authority (ISA) at: <a href="www.magna.isa.gov.il">www.magna.isa.gov.il</a> and the website of the Tel Aviv Stock Exchange Ltd. (TASE) at <a href="http://maya.tase.co.il">http://maya.tase.co.il</a>.

# 5. The Required Majority for Adoption of the Resolutions at the General Meeting with respect to which Voting via Voting Card is Available

5.1 The majority required for adoption of the resolution specified in Sections 3.1 - 3.2 and 3.6 of the agenda is a simple majority of all of the votes of the shareholders who are present at the general meeting, who are entitled to vote and who voted therein, excluding the abstaining votes, provided that one of the following is met: (a) the majority vote count in the general meeting shall include a majority of

all of the votes of shareholders who are neither the controlling shareholders of the Company (with respect to the resolution in Section 3.6 above) nor hold a personal interest in the approval of the resolution on the agenda (with respect to the other resolutions), who participate in the vote; the count of votes of all of the votes of the aforesaid shareholders shall exclude the abstaining votes; (b) all of the dissenting votes among the shareholders mentioned in Subparagraph (a) above shall not exceed a rate of 2% of all of the voting rights in the Company.

Under the provisions of Section 267A(c) of the Companies Law, the Company's board of directors may approve the resolution in Section 3.6 above (the amendment to the compensation policy) even if the general meeting shall have objected to the approval thereof, provided that the compensation committee, and thereafter the board of directors, shall have resolved, based on specified reasons and after a renewed discussion of the amendment to the compensation policy, that the approval of the amendment to the compensation policy, albeit the objection of the general meeting, is in the Company's best interests.

5.2 The majority required for the approval of each of the resolutions specified in Sections 3.3 - 3.5 of the agenda above is a simple majority of all of the votes of the shareholders who are present, either in person or by proxy, and who are voting at the general meeting, excluding the abstaining votes.

### 6. **Validity of the Voting Card**

A shareholder who is registered in the shareholders register and wishes to vote in writing, shall state his vote on the second part of the voting card and deliver the same to the Company, or send it thereto by registered mail, attaching a copy of his identity card or a copy of his passport or a copy of the certification of incorporation, as the case may be, such that the voting card reaches the Company's registered office at least seventy two (72) hours prior to the time of the convening of the general meeting, i.e. by Thursday, December 25, 2014, at 10:00.

A shareholder who is not registered in the Company's shareholders register shall deliver or send the voting card to the Company as aforesaid, attaching a confirmation of ownership as of the record date, such that the voting card, together with the confirmation of ownership, reaches the Company's offices no later than Thursday, December 25, 2014, at 10:00. With respect to confirmations of ownership see also Section 11 below.

A voting card that shall not have been delivered to the Company in accordance with the provisions of this section above shall be invalid.

### 7. **Voting via the Internet**: the Company does not allow voting via the internet.

### 8. The Address for Delivery of Voting Cards and Position Statements:

The offices of the Company at Azrieli Center (Floor 48, the Round Tower) in Tel Aviv, telephone: 03-6081383, fax.: 03-6081380.

#### 9. The Last Date for Delivery of Voting Cards and Position Statements:

The last date for delivery of voting cards is at least seventy two (72) hours before the time of the convening of the general meeting, i.e., by Thursday, December 25, 2014, at 10:00. The last date for delivery of position statements to the Company by the Company's shareholders is Wednesday, December 10, 2014. The last date for delivery of the response of the board of directors to position statements (if any), insofar as the board of directors chooses to submit its response to such position statements, is Monday, December 15, 2014.

# 10. The Addresses of the Websites on which the Voting Cards and Position Statements are Available

The distribution website of the ISA: http://www.magna.isa.gov.il

The website of TASE: <a href="http://maya.tase.co.il">http://maya.tase.co.il</a>

### 11. Receipt of Confirmation of Ownership from a TASE Member

A shareholder whose shares are registered with a TASE member is entitled to receive the confirmation of ownership from the TASE member through which he holds his shares, at a branch of the TASE member or by mail delivery for postage only, if he so requested. A request in this respect shall be given in advance for a specific securities account.

### 12. Receipt of Voting Cards and Position Statements from a TASE Member

An unregistered shareholder, whose shares are registered with a TASE member, is entitled to receive from the TASE member through which he holds his shares, by e-mail, free of charge, a link to the language of the voting card and position statements on the distribution website, unless the shareholder shall have notified the TASE member that he does not wish to receive such link or shall have notified that he wishes to receive voting cards by mail for a charge. His notice in respect of voting cards shall also be applicable in respect of position statements.

#### 13. Inspection of Voting Cards and Position Statements

One or more shareholders holding shares at a rate that constitutes five (5) percent or more of the all of the voting rights in the Company, and a person holding such rate out of all of the voting rights which are not held by the Company's controlling shareholder, as defined in Section 268 of the

Companies Law, is entitled, after the convening of the general meeting, to inspect the voting cards, as specified in Regulation 10 of the Regulations.

For this purpose (1) the quantity of shares constituting five (5) percent of all of the voting rights in the Company, as of the date of the report (undiluted) is: 6,063,638 ordinary shares of the Company of NIS 0.1 par value each; and (2) the quantity of shares constituting five (5) percent of all of the voting rights in the Company, as of the date of the report (undiluted) which are not held by the Controlling Shareholders, as per the definition of such term in Section 268 of the Companies Law, is 2,345,902 ordinary shares of the Company.

### 14. Stating the Vote and Notice of a Personal Interest

A shareholder shall state his vote regarding the issues that are on the agenda in Part B of this voting card.

A shareholder, who participates in the vote in respect of the resolution specified in Sections 3.1, 3.2 and 3.6 above via voting card, shall indicate on the space designated therefor in Part B of the voting card whether or not he is deemed a holder of personal interest in the approval of the resolution on the agenda, and whether or not he is a controlling shareholder of the Company, a senior officer of the Company or an institutional investor (as such are defined in the Regulations.

If the shareholder fails to so indicate, his vote shall not be counted. If a shareholder shall have voted on the said resolution through a proxy, the proxy shall also inform the Company before the vote whether or not he is deemed a holder of personal interest in the approval of the resolutions on the agenda, and whether or not he is a controlling shareholder of the Company, a senior officer of the Company or an institutional investor, as such are defined in the Voting Method Disclosure Directive. If the proxy fails to so indicate, his vote shall not be counted.

In the event that a controlling shareholder, senior officer or institutional investor, as aforesaid, shall have voted via voting card or through a proxy, he shall additionally provide the Company (as attachment to the voting card or the proxy) with the following details:

With respect to the shareholder: full name (in Hebrew and in English); ID number and the type of the ID number; place of incorporation (with respect to a corporation); the country of the passport (if the ID number is a passport number);

<u>In addition, with respect to the proxy (if the voting is made through a proxy)</u>: full name; ID number and the type of the ID number; the country of the passport (if the ID number is a passport number).

### **Voting Card - Second Part**

Name of the company: Azrieli Group Ltd.

Address of the Bank (for delivery and sending of voting cards): Azrieli Center (Floor 48, the Round Tower), Tel Aviv.

**Company number**: 51-096071-9.

Time of meeting: Sunday, December 28, 2014 at 10:00.

**Type of meeting**: annual and special general meeting of the Company's shareholders.

The record date in respect of ownership of shares for the purpose of voting in the general meeting: the close of trading at TASE on Sunday, November 30, 2014.

## **Details of the Shareholder:**

Name of the shareholder:
Identification number:
If the shareholder does not have an Israeli identity card
Passport number:
The country in which it was issued:
Valid until:
If the shareholder is a corporation
Corporation number:
Country of incorporation:

### Please note whether you are:

	Yes	No
An Interested Party (as defined in Section 1 of the Securities		
Law, 5728-1968)		
A Senior Officer (as defined in Section 37(d) of the Securities		
Law, 5728,1968)		
An Institutional Investor (as defined in Regulation 1 of the		
Control of Financial Services (Provident Funds) (Participation of		
a Managing Company in a General Meeting) Regulations, 5769-		
2009, and a Manager of a Joint Invetsment Trust Fund, as per		
the meaning thereof in the Joint Investment Trust Law, 5754-		
1997)		

## Vote:

The Issue on the Agenda	Vote <sup>1</sup>			Do you have a personal interest in the resolution?	
	For	Against	Abstaining	Yes*	No
Extension of the term of letters of indemnification and exemption to directors who are indirect controlling shareholders of the Company, as specified in Part B of the report of the invitation to the meeting, to which this voting card is attached (the "Invitation Report"), for an additional period of three years, as of August 15, 2014.					
Approval of the Company's engagement in a new management agreement with a company controlled by Ms. Danna Azrieli, who is considered a controlling shareholder of the Company, for receipt of chairman of the board services, through Ms. Danna Azrieli.					
Approval of an amendment to the Company's compensation policy, as specified in Section 14 of the Invitation Report.					

The Issue on the Agenda	Vote <sup>1</sup>		
	For	Against	Abstaining
Approval of the reappointment of Ms. Danna Azrieli as a member of the Company's board of directors until the end of the Company's next annual general meeting.			
Approval of the reappointment of Mr. Menachem Einan as a member of the Company's board of directors until the end of			

the Company's next annual general meeting.	
Approval of the reappointment of Ms. Naomi Azrieli as a member of the Company's board of directors until the end of the Company's next annual general meeting.	
Approval of the reappointment of Ms. Sharon Azrieli as a member of the Company's board of directors until the end of the Company's next annual general meeting.	
Approval of the reappointment of Ms. Tzipora Carmon as a member of the Company's board of directors (independent director) until the end of the Company's next annual general meeting.	
Approval of the reappointment of Mr. Joseph Ciechanover as a member of the Company's board of directors (independent director) until the end of the Company's next annual general meeting.	
Approval of the appointment of Mr. Oran Dror (as an independent director) of the Company for a term of office commencing on the date of approval of the appointment by the meeting contemplated in this report and until the date of the Company's next annual general meeting.	
The reappointment of the accounting firm Brightman, Almagor, Zohar & Co. as the Company's auditors until the end of the Company's next annual general meeting.	

Details in connection with my being the controlling shareholder of the Company or having a personal interest in the approval of any of the transactions specified above:

1. Mark X or V, or another clear indication, in the appropriate column, according to the voting decision. A failure to mark shall be deemed as abstention from voting on the same issue.

2. Mark X or V, or another clear mark, in the appropriate column. The vote of a shareholder who fails to fill this column, or who marks "Yes", but fails to specify the nature of the matter, shall not be counted.

To shareholders holding shares through a TASE member (according to Sect	tion
177(1) of the Companies Law, 5759-1999) – this voting card is only valid with	the
attachment of a confirmation of ownership.	

To shareholders registered in the Company's shareholders register - the voti	ing
card is valid with the attachment of a copy of the identity card / passpor	t /
incorporation certificate.	

Date:	Signature:	