

Azrieli Group Ltd.

Quarterly Report Q3/2017

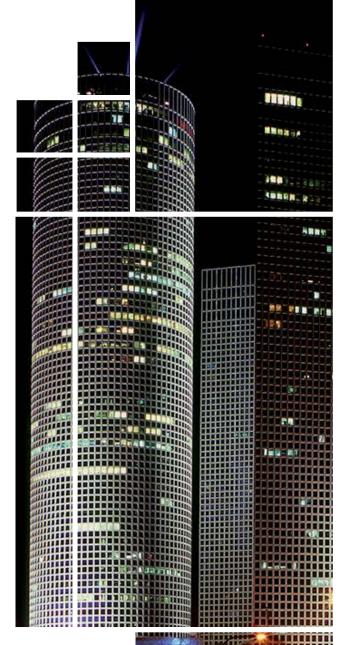
Dated 30 September 2017

Part A Board Report

Part B Update of the Description of the Corporation's Business

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Dated 30 September 2017

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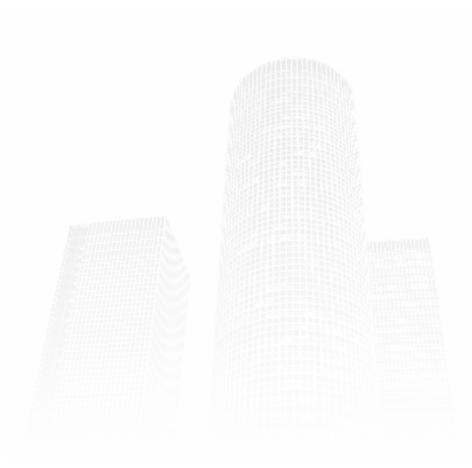






Part A

Board Report











Azrieli Group Ltd.

Board of Directors' Report on the State of the Company's Affairs for the nine months and three months ended September 30, 2017

The Board of Directors of Azrieli Group Ltd. ((the "Company"); the Company together with all corporations directly and/or indirectly held thereby shall hereinafter be referred to as: the "Group" or "Azrieli Group") hereby respectfully submits the Board of Directors' Report for the nine months and three months ended September 30, 2017 (the "Report Period" and the "Quarter" respectively), pursuant to the Securities Regulations (Periodic and Immediate Reports), 5730-1970 (the "Regulations").

The review that shall be presented below is limited in scope and refers to events and changes which occurred in the state of the Company's affairs in the Report Period, whose effect is material, and should be inspected together with the Description of the Corporation's Business Chapter in the periodic report for December 31, 2016, the Financial Statements and the Board of Directors' Report on the state of the Company's affairs for the year ended on the same date (the "Periodic Report for 2016"), as released on March 22, 2017 (Ref. No. 2017-01-026958), and the update to the Corporation's Business Chapter and the Financial Statements for September 30, 2017.

Extended standalone statement – the income-producing property business

The Company's management acknowledges the importance of transparency to the investors, the shareholders, the bondholders and analysts and deems all of the above as its partners. Therefore, the Company had decided to adopt a policy whereby, in the Company's Board of Directors' Report, disclosure shall be made regarding a summary of extended standalone financial statements of the Company, i.e. a summary of the Company's balance sheets and income statements on a consolidated basis, presented according to the IFRS, except for the Company's investments in Granite Hacarmel Investments Ltd. ("Granite" or "Granite Hacarmel") and in Azrieli E-Commerce Ltd. ("Azrieli E-Commerce"), which are presented based on the book value instead of the consolidation of their statements with the Company's statements (the other investments are presented with no change from the statement presented according to the IFRS). The Company's management believes that this Report adds considerable information which helps to understand the large contribution of the real estate business to the total profit of the Company, while excluding material items of the Consolidated Financial Statements, deriving from the consolidation of Granite Hacarmel and Azrieli E-Commerce, such as trade accounts receivable, inventory, sales etc. The extended standalone statement is attached hereto as Annex A. This Report is not audited or reviewed by the Company's auditors.

¹ Formerly Netex New Media Ltd., a company acquired by the Company in the framework of a transaction for the purchase of an e-commerce business.

Highlights for the Quarter and Nine-Month Period ended September 30, 2017 until the Report Release Date^(*)

Improvement in NOI in the Quarter compared with the corresponding quarter

• An increase of approx. 6% in NOI (approx. NIS 349 million), compared with the same quarter last year (approx. NIS 328 million).

Improvement in same-property NOI in Israel in the Quarter compared with the corresponding quarter

• An increase of approx. 4% in same-property NOI in Israel compared with the corresponding quarter (see Section 1.3.3 below).

Improvement in FFO from income-producing property operations in the Quarter compared with the corresponding quarter

• An increase of approx. 14% in FFO which is attributed to the income-producing property operations without contribution of the senior housing segment and an increase of approx. 3% for the entire income-producing property operations (see Section 1.3.5 below).

Net Profit

• Net profit in the Quarter was approx. NIS 263 million, compared with a net profit of approx. NIS 279 million in the same quarter last year.

Adjusted Net Profit

• An increase of approx. 19% in the adjusted net profit (net profit net of the effect of revaluation of real properties net of tax, the profit from sale of Bank Leumi shares net of tax, and the effect of discontinued operations) which, in the Quarter, amounted to approx. NIS 226 million, compared with approx. NIS 189 million in the same quarter last year.

Comprehensive Income

• Comprehensive income of approx. NIS 291 million in the Quarter, compared with comprehensive income of approx. NIS 292 million in the same quarter last year.

Business Development and Enterprise

- In the Report Period, the Company invested approx. NIS 837 million in development, the construction of new properties and the upgrade and betterment of existing properties (see Section 1.3.1 below).
- Construction of the Rishonim project has been completed, and in March 2017, the mall was opened to the public and lease-up of the offices in the project began.
- Construction of the Azrieli Sarona Office Tower has been completed, and in July 2017, lease-up of the offices in the project began.

(*) In the above highlights, the Company included the main issues specified in this Report below. With respect to forward-looking information, including in respect of the progress of projects under development, see Section 1.3.1 below.

1. The Board's explanations for the state of the corporation's business

1.1 Key Data from the Description of the Corporation's Business

Summary of the Group's operating segments as of the Report Date

As of the Report Date, the Group's business activity focuses on the various real estate sectors, while the majority of the Group's business activity is in the retail centers and malls in Israel segment and in the office and other space for lease segment both in Israel and overseas. The Group also operates in the senior housing segment, in the Granite segment (which mainly includes activities in the fields of marketing of alternative energy resources, treatment of water, wastewater and chemicals) and the Group has other activities of e-commerce and minority holdings in financial corporations.

As of the Report Release Date, the Company reports five business segments to the public:

- The Retail Centers and Malls in Israel Segment The Company has 17 malls and retail centers in Israel, with a total leasable area of approx. 331 thousand sqm leased to approx. 1,900 tenants;
- Office and Other Space for Lease in Israel Segment The Company has 13 income-producing properties in this segment in Israel, with a total leasable area of approx. 539 thousand sqm leased to approx. 580 tenants;
- Income-Producing Properties Segment in the U.S.² The Company has 7 income-producing properties in this segment, with a total leasable area of approx. 199 thousand sqm (consolidated) and approx. 189 thousand sqm (the Company's share) leased to approx. 250 tenants;
- Senior Housing Segment The Company has 2 active senior homes of a built-up above-ground area of approx. 49 thousand sqm which include approx. 559 senior housing units, and three projects under development and construction for the construction of approx. 840 residential units of a total area of approx. 107 thousand sqm;
- Granite Segment The Company holds through Granite Hacarmel 100% of the rights in Supergas Israeli Gas Distribution Company Ltd. ("Supergas") which engages in the marketing of energy substitutes; and 100% (through Granite Hacarmel) of GES Global Environmental Solutions Ltd. ("GES") which engages in the treatment of water, wastewater and chemicals.

² The "Company's share" – net of minority holdings in certain companies.

The average occupancy rates in the income-producing properties as of the Report Release Date:

- The retail centers and malls in Israel segment: approx. 97%;
- The office and other space for lease in Israel segment: approx. $99\%^3$;
- The income-producing property in the U.S. segment: approx. 87%;
- The senior housing segment in Israel: approx. 100%;

Additional operations:

- The e-commerce business see below a specification regarding the e-commerce business;
- Financial investments⁴ an investment in Bank Leumi Le-Israel Ltd. and in Leumi Card Ltd. See below changes in investments in the Report Period (NIS in millions):

	Investment value in the financial statements as of December 31, 2016	Investments (sale proceeds) during the nine months ended September 30, 2017	Total investment as of September 30, 2017 before adjustment to changes in fair value during the Report Period	Fair value* of the investment as presented in the financial statements as of September 30, 2017	Change in fair value in the Report Period	Dividend received in the Report Period
Investment in Bank Leumi Le-Israel Ltd. (*)	1,040	(203)	837	1,011	174	11
Investment in Leumi Card Ltd. (**)	562	-	562	562	-	10
Total	1,602	(203)	1,399	1,573	174	21

^{*}Fair value of the investment in Bank Leumi Le-Israel is determined according to the value of the stock on the Stock Exchange as of September 30, 2017.

Development of income-producing properties - As the Company has reported in the past, the Company is focusing on its core business of real estate. The Group's main growth engine is the development of income-producing property projects: malls, offices, income-producing properties in the U.S. and senior housing. As of the Report Date, the Company has 8 projects at various stages of development in Israel.

^{**}Fair value of the investment in Leumi Card is determined by an independent valuator, according to the valuation as of December 31, 2016. For the consideration received from the sale of Visa Europe see Note 3C to the Financial Statements (Part C of the Report). For Shufersal's notice regarding the joint activity with Leumi Card in October 2017 and an examination of its effect on the value of the investment, see Note 7C to the Financial Statements.

³ Excluding the 2 buildings of Phase B in the Azrieli Holon Center, which were opened in late-2015 and at the end of Q1/2016 and are in lease-up stages and the offices in the Rishonim and Sarona projects, which were opened during the Report Period.

⁴ In addition, the Company has negligible investments in venture capital companies, startups and investment funds as specified in the 2016 periodic report.

During Q2/2017, the Azrieli Sarona project in Tel Aviv received a habitation certificate (for the office tower). The Azrieli Sarona project includes an office tower with a leasable area of approx. 118,000 sqm, the construction of which ended in Q2/2017, and a boutique mall with an area of approx. 10,500 sqm, whose construction is expected to be completed in 2018. As of the Report Release Date, the project is in advanced marketing stages, in respect of approx. 95% of the leasable office space, contracts (some of which include an option for the lease of additional space) were signed and/or advanced stage drafts were exchanged (while with respect to approx. 90% there are signed contracts including options). In addition, in relation to approx. 85% of the leasable retail space, lease agreements have been signed and/or advanced-stage drafts have been exchanged.

In March 2017, the Company has completed the construction of the office tower and mall in Azrieli Rishonim in Rishon LeZion, and the mall was opened to the general public and lease-up of the office tower has begun. The project is located in proximity to Route 431 and to the Rishonim railway station which allows for high accessibility to the complex. As of the Report Release Date, lease agreements have been signed or advanced-stage drafts exchanged regarding approx. 90% of the leasable office space in the project (contracts have been signed in relation to approx. 85% of the leasable office space).

An additional project to be constructed on the artery of Menachem Begin North, close to the Azrieli towers, is the Azrieli Town project. On August 31, 2016, the Company received possession of this lot and its construction is expected to be completed in 2020. As of the Report Release Date, the Company has signed agreements to lease approx. 26 thousand sqm of office space in the project, constituting more than one half of the leasable office space in the project.

In addition, the Company has several additional projects at development and construction stages: expansion of the Azrieli Tel Aviv mall and the construction of a fourth tower for the Azrieli Tel Aviv center on the land which the Company purchased from Yediot Aharonot and which was handed over to the Company's possession in March 2016. In March 2017, the Company began the demolition of the building on the land. In addition, in Holon the Company purchased a number of plots of land for the development of the industrial and commercial area, close to the Azrieli Holon center. In the senior housing segment, the Company has three plots of land at various development stages (see further details below).

For details and updates with respect to the projects under construction, see Section 1.3.1 below and Section 4 of Chapter B of the Report (Update of the Description of the Corporation's Business as of September 30, 2017).

<u>Betterment of properties</u> – The Company acts for the promotion and betterment of existing properties, including by way of the addition of retail space, offices and senior housing.

Senior Housing - As the Company has reported in the past, the Company from time to time looks into expanding its business, including entry into related real estate sectors. Thus, in 2014, the Company began to develop the senior housing segment, with the purchase of land for senior housing in Modi'in. The Company currently has two active senior homes: Palace Tel Aviv, which was purchased in 2015, and Palace Ra'anana (formerly Ahuzat Bayit, Ra'anana), whose purchase was closed in Q2/2016. In addition, the Company has three projects under development and construction for the construction of approx. 840 residential units of a total area of approx. 107 thousand sqm.

<u>Expansion of the overseas office sector</u> - As a development company, the Company from time to time examines growth targets for the expansion of its business, and explores opportunities, *inter alia* for the purchase of income-producing property and land for development also overseas.

E-commerce business – Further to the Company's reports whereby it is continuing to look into business opportunities in connection with expansion of its business to additional segments which are in line with its business strategy, while gaining a foothold in the world of digital commerce which is gaining momentum in Israel and worldwide and creation of an additional growth engine, with the aim of creating a consumer experience, concurrently with the development of its core business in traditional commerce, the Company purchased business in the field of electronic commerce (e-commerce) from Buy2 Networks Ltd.

The Company's estimates stated in this section, inter alia in connection with the dates for completion of the construction and the scopes of the projects, are forward-looking information, as defined in the Securities Law, 5728-1968 (the "Securities Law"), which is based on subjective estimates of the Company as of the Report Date, and there is no certainty that they will materialize, in whole or in part, or they may materialize in a materially different manner, inter alia due to factors beyond its control, including changes in market conditions, changes in the Company's plans, the time that shall be required for approval of the building plan for construction.

1.2 <u>Business Environment – Income Producing Real Estate</u> <u>Operation</u>

In the estimation of the Company's Board, no material change has occurred in the business environment in which the Group operates, as described in the Board of Directors' Report as of December 31, 2016, except as specified below. The indicators of the economic activity in Q3/2017 show that the Israeli market is continuing to grow. The unemployment rate is low at approx. 4.1% in September 2017. In the income-producing property sector in Israel, stability has been preserved both in terms of demand and in terms of rental prices and the occupancy rate, further to the trend that characterized 2016. The (known) CPI increased by approx. 0.2% in the first nine months of 2017 and decreased by approx. 0.5% in Q3/2017. The Bank of Israel interest rate remained unchanged in the Report Period at 0.1%. The Prime interest rate is 1.6%.

In recent years, office towers have been added in Tel Aviv and its surroundings, which were constructed, *inter alia*, through acquisition groups. The Company estimates that these may increase the supply of office space for lease with respect to leasable areas in the scope of 200-500 sqm.

The Company's management estimates that the broad dispersion of the portfolio of properties owned thereby, the active current management and maintenance of the properties, their being located mainly in high-demand areas, the high business positioning of the properties and the Company's investments in the betterment of its properties to maintain such advantage, the high occupancy rates, the broad range of businesses existing in the malls and retail centers of the Group, the suitable mix of businesses and the stable capital structure of the Company contribute to reducing the scope of the exposure of the Group's business to significant crisis and/or instability due to the materialization of any of the Company's risk factors.

The Company's above estimations regarding changes in the income-producing property in Israel sector and their effect on the Company's results are merely subjective estimations and constitute forward-looking information within the definition of the term in the Securities Law. Actual effects and results may materially differ from the aforesaid estimations and what they imply, for various reasons, including the further intensification of competition, a decline in demand and a deterioration of the economic situation in Israel.

1.3 <u>Summary of Developments in and after the Report Period,</u> until the Release Date

Financing transactions

<u>Date</u>	Financing Type	Total Amount Raised (NIS in millions)	Nominal Annual Interest Rate	Duration as of the Date of the Expansion	Collateral	<u>Comments</u>
March 2017	Expansion of the Series B bond series	Approx. 223	0.65	4.4	None	According to a shelf offering report published on March 29, 2017 (Ref.: 2017-01-032703),
March 2017	Expansion of the Series C bond series	Approx.	1.64	5.5	None	published under the Company's shelf prospectus that was published on May 11, 2016 (Ref.: 2016-01-063049). For
March 2017	Expansion of the Series D bond series	Approx. 960	1.34	6.8	None	further details regarding the Series B-D bonds, see Note 3B to the Financial Statement for September 30, 2017.

Agreement to purchase land in Petah Tikva

On September 17, 2017, the Group engaged in an agreement with unaffiliated third parties for the purchase of land in Petah Tikva in the area of approx. 19,000 sqm, that is located in the eastern part of the Kiryat Aryeh industrial area in Petah Tikva and close to an office project which is owned thereby. The land includes building rights of approx. 53,000 sqm and parking basements and the Group intends to build an office project on the land according to the permitted uses pursuant to the zoning plan which applies to the land. The consideration in the transaction is NIS 91 million, plus lawful VAT. On November 9, 2017, the transaction was closed and the Group was handed over possession of the land. For further details see the Company's immediate reports dated September 18, 2017 and November 9, 2017 (Ref. No. 2017-01-093630 and 2017-01-098386) included herein by way of reference.

Senior officers

On March 21, 2017, Mr. Gali Gana ended his term of office as the Company's Internal Auditor, and in his stead the Company's Board appointed Mr. Moshe Cohen to the position.

On May 23, 2017, Mr. Menachem Einan, a regular director, was appointed as a member of the Audit, Compensation and Enforcement Committees of the Board of Directors.

In August 2017, Mr. Dor Lev-Ran, VP Engineering and Construction, notified of his intention to end his office at the Company. The Company appointed Mr. Sharon Arie to replace Mr. Lev-Ran in his duties as VP Engineering and Construction and Mr. Aryeh is expected to commence his duties in December 2017. The Company shall report the termination of Mr. Lev-Ran's office and the appointment of Mr. Aryeh, in the context of an officer headcount that shall be reported simultaneously with the release of this Report.

In October 2017, Mr. Yuval Bronstein, the Company's CEO, announced the termination of his office on December 31, 2017. On October 19, 2017, the Company's board of directors appointed Mr. Eyal Hankin as CEO of the Company. Mr. Hankin is expected to take office on January 1, 2018. For details see the Company's immediate reports dated October 22, 2017 (Ref. 2017-01-092377, 2017-01-092380 and 2017-01-092392, respectively).

In November 2017, the Compensation Committee and the Board of Directors approved the terms of office and employment of Mr. Eyal Hankin and such terms will be brought for approval by the next general meeting. For Mr. Eyal Hankin's terms of office and employment, see Note 7B to the financial statements as of September 30, 2017.

Receipt of a tax assessment

On December 5, 2016, the Tax Authority issued, for the Company and Canit Hashalom, tax assessments to the best of judgment (the "Assessment") in a total sum of approx. NIS 170 million for 2011-2014 (inclusive). It is noted that a tax liability is included in the Company's financial statements in respect of parts of the sum of the Assessment⁵. The Company disputes the positions of the Tax Authority and believes, *inter alia*, in reliance on its professional advisors, that it has sound claims against these positions, and therefore filed, in January 2017, an objection to the Assessment.

* * *

For details regarding the Company's strategy and the forecast for its activity, see Sections 26 and 27 of Chapter A of the Periodic Report for 2016 which was published on March 22, 2017 (Ref.: 2017-01-026958).

As previously reported, the Company is conducting initial contacts only with several entities in Israel and overseas, further to its reports in the 2016 Periodic Report, concerning business opportunities within the Company's business areas or the disposition of holdings that are not in its core business, which are not certain to mature into negotiations. The Company shall report in the future, insofar as there shall be developments which shall require reporting pursuant to law. As of the Report Release Date, there are no short-term plans which deviate from the Company's ordinary course of business and which may have material repercussions on the Company's business and results.

⁵ For details, see the Company's immediate report of December 6, 2016 (Ref.: 136948-01-2016), included herein by way of reference.

1.3.1 <u>Developments in enterprise and development</u>

As of the date of this Report, the Company is acting for the development of several properties under construction, as specified below.

Following is a summary of the data regarding properties under construction and expansions as of September 30, 2017

Name of Property	Location	Purchase Date	Usage	Holding Rate	Land Area (sqm)	Marketable Space (sqm)	Construction Commencement Date	Estimated Completion Date	Project Value in the Company's Books as of September 30, 2017 (NIS in millions)	Cost Invested (excluding discounting and tenant fit- out) as of September 30, 2017 (NIS in millions)	Estimated Construction Cost, including Land (NIS in millions)
Azrieli Sarona	Tel Aviv	May 2011	Retail	100%	9,400	10,500	May 2012	Y2018	310	318	330-340
Palace Modi'in Senior Housing	Modi'in	June 2014	Senior Housing	100%	10,500	35,000*	April 2015	Y2018	264	237	360-370
Azrieli Town ⁽¹⁾	Tel Aviv	October 2012	Retail, Offices and Residential	100%	10,000	75,000	September 2016	Commerce and offices Y2020 Residential – To be determined	521	332	1,060-1,110
Palace Lehavim senior housing	Lehavim	December 2014	Senior Housing	100%	28,300	Phase A – 32,000* Phase B – 12,000	August 2016	Phase A - Y2019 Phase B – To be determined	50	47	380-390
Expansion of Azrieli Tel Aviv center ⁽²⁾	Tel Aviv	May 2013	Retail, Offices and Residential	100%	8,400	69,000	September 2016 **	To be determined	612	421	1,000-1,050
HaManor Holon	Holon	Feb. 2015	Retail and Offices	100%	6,200	28,000	August 2017	Y2020	37	38	220-240

Property in Holon Industrial Zone - Lodzia ⁽³⁾	Holon	April 2016	Retail and Offices	100%	59,200	220,000	February 2018 (estimated)	To be determined	327	348	To be determined
Rishon Lezion Senior Housing Land ⁽⁴⁾	Rishon Lezion	March 2016	Senior housing and retail	100%	3,400	*28,750	To be determined	To be determined	51	51	310-320
Total						510,250			2,172	1,792	

- (1) The data presented relate to the existing zoning plan for the land. As of the Report Release Date, the Company is promoting a zoning plan for the addition of rights for offices and residences.
- (2) The data presented relate to the existing zoning plan for the land. In October 2017, the Company received the approval of the District Committee, for the publication of a plan for validation of the addition of rights for retail, offices, hotels, residences and senior housing such that the total scope of above-ground building rights in the project shall be approx. 147,260 sqm (gross) and in addition, 3,000 sqm of underground main retail space.
- (3) Includes another plot of land (approx. 6,200 sqm, and in relation thereto marketing areas of approx. 27,000 sqm) originally purchased in an ILA tender, which constituted part of the Holon Manor land.
- (4) In November 2017, a plan was submitted to the Local Committee for the purpose of deliberation of the application to increase areas in the project such that the total amount of the rights in the project (including underground service space) shall be approx. 61,000 sqm. Following receipt of the Local Committee's approval, the plan shall be submitted to the District Committee.
- (*) The figure constitutes the scope of the building rights in sqm. With respect to the Rishon Lezion senior housing land, the figure includes an area of approx. 3,000 sqm for retail.
- (**) In March 2017, the work for demolition of the building begun.

During the Report Period, the Company continued the work on development and construction of its properties specified above, and obtaining the approvals required for the continued development thereof, according to the planned timetables and without significant delays. In addition, the Company is conducting negotiations for the lease of the space under construction, in relation to dozens of thousands of sqm. For further details, see Sections 4-5 of Chapter B of this Report.

The Company's estimates stated in this Section 1.3.1, including the above table, inter alia, in respect of the projected investments and costs for properties under construction, manner of financing the projects, dates for completion of construction, receipt of various regulatory approvals required for the projects under construction under construction or the outcome of administrative and legal proceedings are forward-looking information as such term is defined in the Securities Law, based on subjective estimations of the Company as of the Report Date and there is no certainty to their realization, in whole or in part, or they may realize in a materially different manner, inter alia due to causes which are beyond its control, including changes in market conditions, changes in the Company's plans, the duration of time required for approval of the construction plan for performance and in prices of construction inputs.

1.3.2 NOI (Net Operating Income) index⁶

Below are the NOI figures regarding income-producing property, from the retail centers and malls in Israel segment, from the office and other space for lease in Israel segment, from the income-producing property in the USA segment and the senior housing segment.

NIS in millions		ree months led	For the ni		For the year ended
	September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016	December 31, 2016
Retail centers and malls in Israel	213	196	618	579	779
Growth rate	9%		7%		
Office and other space for lease in Israel	97	92	287	275	369
Growth rate	5%		4%		
Income-producing property in the USA	29	32	91	91	124
Growth rate	(9%)		-		
Senior housing	10	8	31	20	29
Growth rate	25%		55%		
Total NOI	349	328	1,027	965	1,301
Growth rate	6%		6%		

1.3.3 <u>Same property NOI Index</u>⁷

NIS in millions	For the three	e months ended	For the nine	months ended
	September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016
Retail centers and malls in Israel segment	200	193	587	573
Office and other space for lease in Israel segment	95	92	284	275
Income-producing property in the US segment	26	30	82	89
Senior housing segment	10	8	20	17
Total	331	323	973	954
Growth rate	2%		2%	

⁶ As stated in the Board of Directors' Report as of December 31, 2016, the NOI figure (which is unaudited) is one of the most important parameters in valuations of income-producing property companies and the measurement of the free cash flow available for service of financial debt that was taken to finance the acquisition of the property (after offsetting current maintenance costs to preserve the status quo).

⁷ Same property NOI – NOI from same properties which were held by the Group throughout all of the reported periods.

<u>Development of actual same property NOI, per quarters (NIS in millions):</u>

	Y2	017	Y2016		
	Q3	Q2	Q1	Q4	Q3
Same property NOI in all periods (*)	331	328	332	332	323
NOI from properties acquired/launched	17	12	3	3	2
NOI from properties whose operation was discontinued during the period (**)	1	3	3	3	3
Total NOI for the period	349	343	338	338	328

^(*) Same-property NOI includes the figures for Azrieli Holon Center, which has been under lease-up during all periods and lease-up of which has not yet been completed.

1.3.4 Weighted cap rate

Following is a calculation of the weighted cap rate derived from the entire income-producing property (excluding senior housing⁸) of the Group as of September 30, 2017:

	NIS in millions
Total Investment property in the "Extended Standalone" Statement (See Annex A) (*)	24,910
Net of value attributed to investment property under construction	(1,747)
Net of the value attributed to land reserves	(486)
Net of the value attributed to income-producing senior housing	(1,139)
Total value of income-producing investment properties (including fair value of the vacant space)	21,538
Actual NOI for the quarter ended on September 30, 2017 (excluding senior housing)	339
Addition to future quarterly NOI (**)	68
Total standardized NOI	407
Pro-forma annual NOI based on standardized NOI (excluding senior housing)	1,628
Weighted cap rate derived from income-producing investment property (including vacant space) (***)	7.6%

^(*) Figures are based on an update of the valuations as of June 30, 2017 (as of the Report Date the Company did not perform new valuations for the income-producing property which is included in this calculation) and include receivables appearing under the balance sheet item "loans and receivables" in respect of averaging attributed to real estate.

^(**) Vacation of the leased area in the Lodzia construction site, as part of the preparations for the excavation work.

^(**) The figure includes mainly estimations in respect of additional NOI for vacant space not yet leased-up, space leased-up and to be leased-up over the course of 2017 under a full year

⁸ Since the value of senior housing properties derives from the FFO and not from the NOI, these properties were not included in this calculation. The weighted cap rate of the senior housing as of the Report Date is 8.75%.

lease-up for which value was recorded in the update of the valuations as of June 30, 2016 (the main sum in this Section is for the lease-up of the offices at Azrieli Center Sarona in Tel Aviv).

(***) Annual standardized NOI rate out of the total income-producing investment property (including vacant space).

This figure does not constitute a forecast of the Company for the NOI of 2017 and all of its purpose is to reflect the NOI under the assumption of full lease-up for a whole year of all of the income-producing property.

The Company's estimates mentioned in this Section 1.3.4 includes forward-looking information, as defined in the Securities Law. This information is uncertain and is based, inter alia, on information regarding a contractual engagement with tenants as of the Report Date, parameters in the calculation of the fair value and the Company's estimates in respect of lease-up of space. The actual results may be materially different to the estimates specified above and the implications thereof for various reasons, including immediate termination of lease agreements or a business crisis of any of the tenants or a change in the parameters for fair value or non-achievement of development or lease-up targets.

1.3.5 <u>The FFO (Funds From Operations) index for the real estate business</u> (Calculated in NIS in millions):

The FFO Index is an indicator commonly used around the world that provides an adequate basis for comparison between income-producing property companies. The index expresses net reported profit net of income and expenses of a capital nature, plus the Company's share in depreciation from real estate and other amortizations.

In this Report the FFO index is presented for the Group's incomeproducing property.

The Company's management believes that since the FFO index is an index customary in companies of which all of their business focuses on the income-producing property, therefore an adjustment of that index is required in companies of the Company's kind to better reflect the Group's income-producing property business while neutralizing influences which are not from the real estate business, such as in respect of non-operating items which are affected by revaluation of fair value of assets and liabilities, mainly adjustments of fair value of investment property and property under construction, various capital losses and gains, deferred tax expenses and financing expenses in respect of appreciation of financial liabilities, as specified in the basic assumptions underlying the table below. It should be emphasized that the FFO does not represent cash flow from current operations according to GAAP and does not reflect cash held by the Company and its ability to distribute the same and does not substitute the reported net profit. It is further clarified that this index is not a figure which is audited by the Company's auditors.

		ree months ded		ne months ded
NIS in millions	September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016
Net profit for the period attributed to shareholders	263	279	1,145	1,195
Discounting the net loss (profit), net from Granite Hacarmel and from Azrieli E- Commerce attributed to shareholders (including amortization of surplus costs)	1	10	(23)	(14)
Adjustments to profit: (1)				
Depreciation (appreciation) of investment property	32	(127)	(485)	(518)
Depreciation and amortizations	2	2	6	5
Net non-cash flow financing and other expenses (revenues)	(99)	1	(113)	(26)
Tax expenses (income)	56	49	217	28
Net of dividend received from financial assets available for sale	(7)	-	(21)	(10)
Cash flow due to receipt of deposits from tenants net of return of deposits to tenants ⁽²⁾ (*)	6	30	42	40
Net of revenues from forfeiture of tenants' deposits	(6)	(5)	(16)	(11)
Total adjustments to profit	(16)	(50)	(370)	(492)
Plus interest paid for real investments (3)	3	5	10	15
Total FFO attributed to income-producing property operations ⁽⁴⁾ (**)	251	244	762	704

Remarks and assumptions:

- (1) The adjustments to the profit below do not include adjustments due to Granite Hacarmel and Azrieli E-Commerce since their results were discounted in full.
- (2) The deposits of the tenants in the income-producing senior housing shall be deemed as received or as repaid on the date of execution or expiration of the agreement, as the case may be.
- (3) Calculated according to weighted interest of the Group due to the real investments, which include: Granite Hacarmel, Azrieli E-Commerce Bank Leumi and Leumi Card, due to 65% of the investments' cost.
- (4) Which is attributed to the shareholders only.
- (*) Including income of approx. NIS 17 million in the nine months ended on September 30, 2017 (approx. NIS 16 million in the three months and nine months ended on September 30, 2016) in respect of apartments in Palace Ra'anana which were leased-up for the first time (the three months that ended on September 30, 2017 include no such income).
- (**) Including FFO from the senior housing segment in the amount of approx. NIS 5 million and in the amount of approx. NIS 41 million in the three months and nine months ended on September 30, 2017 (approx. NIS 29 million and approx. NIS 39 million in the three months and nine months ended on September 30, 2016).

In addition in the Report Period, the figure was adversely affected by the bringing forward of the debt raising that will be used for refinancing in the upcoming months.

1.3.6 The EPRA indices: Net Asset Value (EPRA NAV and EPRA NNNAV)

The Company is included in the EPRA index and is also a member of this association (European Public Real Estate Association) which incorporates the large income-producing property companies. In view of the aforesaid, the Company decided to adopt the position statement which was published by the EPRA, the aim of which is to increase the transparency, uniformity and comparativeness of financial information which is released by the real estate companies.

The EPRA NAV reflects the Company's net asset value under the assumption of continued future activity which assumes the non-disposal of the real estate assets and therefore, various adjustments are required such as presentation by fair value of properties which are not so presented in the financial statements and cancellation of deferred taxes deriving from revaluation of investment property.

The EPRA NNNAV index reflects the Company's net asset value of the Company under an immediate liquidation assumption of the "Spot" real estate segment, and therefore certain adjustments are required, such as presentation at fair value of assets and liabilities which are not so presented in the financial statements and adjustments to deferred taxes.

It should be emphasized that the indices specified above do not include the expected profit component in respect of the projects under construction which has not yet been recorded in the financial statements.

These figures do not constitute a valuation of the Company, are not audited by the Company's auditors and do not replace figures in the Financial Statements.

EPRA NAV	As	s of	
(NIS in millions)	September 30, 2017	September 30, 2016	
Equity attributed to the Company's shareholders in the financial statements	15,916	14,588	
Together with a tax reserve due to revaluation of investment property to fair value (net of the minority share)	3,010	2,979	
EPRA NAV	18,926	17,567	
EPRA NAV per share (NIS)	156	145	
EPRA NNNAV (NIS in millions)	As of		
	September 30, 2017	September 30, 2016	
EPRA NAV	18,926	17,567	
Adjustment of assets' value to fair value (net of the minority)	17	13	
Adjustment of the value of financial liabilities to fair value (net of the minority)	(251)	(81)	
Net of tax reserve due to revaluation of investment property to fair value (net of the minority share)	(3,010)	(2,979)	
EPRA NNNAV	15,682	14,520	
EPRA NNNAV per share (NIS)	129	120	

1.3.7 <u>Summary of the Company's Results (Consolidated)</u>

a. Analysis of the net profit (consolidated) NIS in millions

		For the three-month period ended		nonth period ed	For the year ended
	September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016	December 31, 2016
Net profit for the period attributed to the shareholders	263	279	1,145	1,195	1,810
Net profit attributed to the shareholders and non-controlling interests	263	279	1,145	1,198	1,808
Basic profit per share (in NIS)	2.17	2.30	9.44	9.86	14.93
Basic profit per share from continued operations (in NIS)	2.17	2.35	9.44	9.93	15.00
Comprehensive income for shareholders and non-controlling interests	291	292	1,120	1,211	1,893

In the Report Period, the Company recorded an increase in the NOI from the real estate operations, a decrease in the financing expenses, net, mainly as a result of the recording of a profit from the sale of Bank Leumi shares and an increase in other income, mainly from a profit from the sale of Visa Europe. In addition, in the corresponding period last year, the Company recorded a one-time tax income due to the tax rate reduction, which did not recur in Report Period.

b. <u>Comprehensive Income</u>

The Company's capital and comprehensive income are also affected by various capital funds, mainly capital funds due to adjustment to the fair value of investments treated as financial assets available for sale and by funds due to translation differences from foreign operations.

The difference between the comprehensive income and the net profit in the nine months ended September 30, 2017 derives from an increase in the fair value of the financial assets available for sale net of tax in the sum of approx. NIS 68 million, net (net of an amount that was carried to the income statement from the disposition of financial assets available for sale net of tax) and net of a decrease from translation differences from foreign operations in the sum of approx. NIS 93 million. The difference between the comprehensive income and the net profit in the three months ended on September 30, 2017, derives from an increase in the fair value of financial assets available for sale net of tax in the sum of approx. NIS 17 million, net (net of an amount that was carried to the income statement from the disposition of financial assets available for sale net of tax) and from an increase in translation differences from foreign operations in the sum of approx. NIS 11 million.

1.4 **Business Results and Total Assets**

Following is the contribution of the Group's operating segments to the business results: (NIS in millions)

		profit for the nths ended:		profit for the onths ended:	profit for consolidation the t	the segment rom the total ated net profit hree months ended:	profit fro consoli profit i	he segment om the total dated net n the nine as ended:
	September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016	September 30, 2017	September 30,2016
Retail centers and malls in Israel	213	196	618	579	81%	70%	54%	48%
Office and other space for lease in Israel	97	92	287	275	37%	33%	25%	23%
Income-producing property in the USA	29	32	91	91	11%	12%	8%	8%
Senior housing	10	8	31	20	4%	3%	3%	2%
Granite	17	11	81	66	6%	4%	7%	5%
Others	(12)	(2)	(30)	(2)	(4%)	(1%)	(3%)	-
Total attributed profit	354	337	1,078	1,029	135%	121%	94%	86%
Changes in fair value	(32)	127	484	518	(12%)	45%	42%	43%
Net financing income (expenses)	57	(56)	(46)	(115)	21%	(20%)	(4%)	(9%)
Tax expenses	(90)	(90)	(339)	(157)	(34%)	(32%)	(29%)	(13%)
Net administrative and other income (expenses)	(26)	(33)	(32)	(69)	(10%)	(12%)	(3%)	(6%)
Income from continuing operations	263	285	1,145	1,206	100%	102%	100%	101%
Loss from discontinued operations	-	(6)	-	(8)	-	(2%)	-	(1%)
Net profit for the period	263	279	1,145	1,198	100%	100%	100%	100%

The Group's revenues from the operating segments for the nine-month period ended September 30, 2017 amounted to approx. NIS 1,936 million, compared with approx. NIS 1,764 million in the same period last year, an increase of approx. NIS 172 million. The difference chiefly derives from an increase of approx. NIS 103 million in the revenues of the income-producing property segments, and from an increase of approx. NIS 62 million in the revenues of the Granite segment, mostly resulting from an increase in Supergas' revenues. As of September 30, 2017, balance sheet assets totaled approx. NIS 29.7 billion compared with approx. NIS 28.6 billion as of December 31, 2016, which increase is attributed mainly to an increase in investment property resulting from investments mainly in investment property under construction and from an increase in the value of the property.

Following is the share of the assets of the operating segments from the total assets of the Group:

	assets out assets, on a basis	the segment's of the total consolidated , as of millions)	The rate of the segment's assets out of the total assets, on a consolidated basis, as of		
	30.09.2017	31.12.2016	30.09.2017	31.12.2016	
Retail centers and malls in Israel	12,347	12,074	42%	42%	
Office and other space for lease in Israel	9,124	8,219	31%	29%	
Income-producing property in the USA	2,004	2,176	7%	8%	
Senior housing	1,653	1,495	5%	5%	
Granite	1,257	1,298	4%	4%	
Others and adjustments	3,332	3,321	11%	12%	
Total	29,717	28,583	100%	100%	

1.5 <u>Summary of Balance Sheet Data from the Consolidated Statement: (NIS in millions)</u>

	As of September 30, 2017	As of September 30, 2016	As of December 31, 2016
Current assets	2,025	2,117	1,877
Non-current assets	27,692	26,217	26,706
Current liabilities	2,901	3,584	3,315
Non-current liabilities	10,859	10,117	9,952
Capital attributed to the Company's shareholders	15,916	14,588	15,273
Capital attributed to the Company's shareholders from the total balance sheet (in percent)	54%	51%	53%

The Group finances its business activity mostly by its equity, cash and cash equivalents and by using non-bank credit (mostly bonds and loans from institutional bodies), bank credit (short- and long-term) and commercial paper. The Group's financial solidity, which is characterized by low leverage and significant non-mortgaged properties, provides the Group with available sources for obtaining finance under convenient terms.

1.6 <u>Financial Position, Liquidity and Financing Sources (NIS in Millions)</u>

The Item	30.09.2017	31.12.2016	Explanations and Comments
Total balance sheet	29,717	28,583	The increase mainly derives from an increase in investment property and investment property under construction as a result of investments and an increase in the fair value.
Current assets	2,025	1,877	The increase mainly derives from the classification of land and investment in shares as property held for sale.
Investment property	24,814	23,723	The increase derives from progress of the investments in the projects under construction and in the income- producing properties and from an increase in the fair value.
Short-term credit	1,526	2,083	The decrease derives from the repayment of balances that were classified as current maturities of long-term bonds and loans, and from repayment of CPs.
Loans from banks and from other credit providers	2,225	2,488	The decrease derives from current repayments, net of the refinancing of a loan that was repaid and presented on December 31, 2016 as a current maturity.
Bonds, net	5,439	4,498	The increase derives from a bond issue at the end of Q1/2017, net of current maturities.
Capital	15,957	15,316	The increase mainly derives from the comprehensive income, net of a dividend distribution.

(a) Liquid Means in the Group

As of September 30, 2017, the cumulative scope of liquid means (cash and cash equivalents and short-term deposits and investments) held by the Group amounted to approx. NIS 1,408 million. The Company deems its liquid means, the considerable cash flow from current operations and its unpledged assets (at a total value of approx. NIS 20.5 billion in addition to approx. NIS 1.4 billion specified above) as significant for its financial strength, for its high financial flexibility due to its non-dependency on the availability of external sources also for the purpose of returning debts and for the ability to use investment opportunities in different periods In Section 18 of the Description of the Corporation's Business Chapter in Chapter A of the 2015 Periodic Report, the Company specified additional issues in connection with the financing activity at the Group⁹. Regarding additional possible liquid sources, the Company estimates that the Group is able to raise financing under favorable terms, even under the currently prevailing financial conditions.

⁹ For a specification on additional issues in connection with the financing activity at the Group, see Section 19 of the Description of the Corporation's Business Chapter in Chapter A of the 2016 Periodic Report.

Following is a table of non-pledged assets that are available to serve as collateral against the receipt of credit

Assets	Value of assets as of 30.09.2017 (NIS in millions) as presented in the financial statements
Properties in retail centers and malls in Israel segment	10,320
Properties in the office and other space for lease in Israel segment	7,572
Other Properties (mainly senior housing)	422
The Company's holdings in Azrieli E- Commerce	62
Company's holdings in Leumi Card	562
Company's holdings in Granite Hacarmel	579
Company's holdings in Bank Leumi	1,011
Total	20,528

In addition, the Company holds pledged income-producing properties, the loan rate for which is lower than their fair value.

(b) <u>Dividends</u>

	Date of Approval	Date of Payment	Dividend Sum
Azrieli Group	21.3.2017	10.5.2017	NIS 480 million ¹⁰
Leumi Card	22.2.2017	1.3.2017	NIS 50 million ¹¹
Bank Leumi	25.5.2017	22.6.2017	NIS 124 million ¹²
Bank Leumi	14.8.2017	11.9.2017	NIS 175 million ¹³
Bank Leumi	20.11.2017	21.12.2017	Approx. NIS 328 million ¹⁴

¹⁰ As of September 31, 2017, the Company has retained earnings in the sum of approx. NIS 13.2 billion (including a revaluation fund for financial assets available for sale).

The Company's share in the sum of the said dividend is NIS 10 million.

¹² The Company's share in the sum of the said dividend is approx. NIS 5 million.

¹³ The Company's share in the sum of the said dividend is approx. NIS 6 million.

¹⁴ The Company's expected share in the sum of the said dividend is approx. NIS 11 million.

(c) <u>Cash flows</u>

	For the three months ended on September 30, 2017 (NIS in millions)	For the three months ended on September 30, 2016 (NIS in millions)	Explanations and comments
Net cash flows derived by the Group from current operations	313	292	In the Quarter and the corresponding quarter, they mainly resulted from the operating profit of the income-producing properties in the sum of approx. NIS 349 million (approx. NIS 328 million in the corresponding period), plus net deposits from senior housing and net of income taxes paid.
Net cash flows derived (used) by the Group from investment activities	88	(474)	The cash flow in the Quarter mainly derived from proceeds from the disposition of financial assets that are available for sale net of tax and from a decrease in short-term deposits net of sums used for the acquisition of and investment in investment property and investment property under construction in the sum of approx. NIS 231 million and for purchase of fixed assets. The cash flow in the same period last year was mainly used for the acquisition of and investment in investment property and investment property under construction in the sum of approx. NIS 582 million net of the proceeds from the sale of Sonol in the amount of approx. NIS 116 million.
Net cash flows derived (used) by the Group from financing activities	(227)	1,197	The cash flow in the Quarter was mainly used for the repayment of long term loans and short term credit and payment of interest. The decrease versus the corresponding quarter mainly results from the issue of bonds in the sum of approx. NIS 2,177 million in the corresponding quarter net of a decrease of approx. NIS 748 million in the repayment of long term loans and short term credit net in the Quarter versus the corresponding quarter.

	For the nine-month period ended September 30, 2017 (NIS in millions)	For the nine-month period ended September 30, 2016 (NIS in millions)	Explanations and comments
Net cash flows derived by the Group from current operations	946	1,003	In the period and the corresponding period, they mainly resulted from the operating profit of the income-producing properties in the sum of approx. NIS 1,027 million (approx. NIS 965 million in the corresponding period), plus net deposits from senior housing and net of income taxes paid. The corresponding quarter included a current cash flow from the Sonol segment until the sale thereof in the sum of approx. NIS 187 million.
Net cash flows used by the Group for investment activities	121	1,827	The cash flow in the period was mainly used for the acquisition of and investment in investment property and investment property under construction in the sum of approx. NIS 687 million and for the purchase of fixed assets net of a decrease in short-term deposits, consideration from the disposition of financial assets available for sale net of tax and interest and dividends received. The cash flow in the same period last year was mainly used for the acquisition of and investment in investment property and investment property under construction in the sum of approx. NIS 1,807 million and for the purchase of companies consolidated for the first time net of the proceeds from the sale of Sonol in the amount of approx. NIS 116 million.
Net cash flows derived (used) by the Group from financing activities	(419)	1,454	The decrease versus the corresponding period last year mainly results from a decrease in the issue of bonds net of the repayment of bonds and a decrease in receipt of long-term loans net of repayment of long term loans in the amount of approx. NIS 1,813 million.

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	Septem	ber 30, 2017	December 31, 2016		
	NIS in millions	% of total balance sheet	NIS in millions	% of total balance sheet	
Short-term credit and current maturities of loans from banks and other credit providers	1,526	5%	2,083	7%	
Long-term credit from banks and other credit providers	2,225	8%	2,488	9%	
Long-term bonds	5,439	18%	4,498	16%	
Total	9,190	31%	9,069	32%	

The increase in the sum of approx. NIS 121 million in the Report Period mainly derives from the bond issue in Q1/2017 net of current loan and bond repayments. As of the Report Date, the Company, on a consolidated basis, has a deficit in the working capital in the sum of approx. NIS 0.9 billion (approx. NIS 0.4 billion in the separate statements), resulting, *inter alia*, from the decision of the Group's management, at this stage, to finance its business also through short-term credit in view of the business opportunity, due to the low interests for such credit.

The Company estimates that if it decides to replace such credit with long-term credit at any time, it will be able to do so in light of its financial soundness and/or the scope of its non-pledged assets, and therefore, the Company's Board determined, at its meeting of November 21, 2017, after having examined the cash flow sources and the financing of the Company, that the deficit in the aforesaid working capital does not affect its ability to repay its liabilities on time.

The Company's estimations mentioned in this Section 1.6 of the Board of Directors' Report in relation to its liquidity and the availability of its financing resources, particularly with respect to the eventuality of converting the short-term debt into long-term debt, is forward-looking information, as defined in the Securities Law, which is based on the Company's estimations with regards to developments in markets, inflation levels and projected cash flows, its financial strength and on the conditions and possibilities for credit raising on the Report Date. Such estimations may not materialize, in whole or in part, or may materialize in a manner that materially differs from the Company's estimations. The principal factors which may affect this are: changes in the capital market which will impact the conditions and possibilities for raising credit, changes in the Company's plans, including use of liquid balances that shall exist for the purpose of utilizing business opportunities, changes in the advantageousness of holding of the various investment avenues or the advantageousness of use of various financing avenues, exacerbation of the economic situation in Israel or in the U.S. and entry into severe recession, and the Company's or any of the Group's companies' encountering financing or other difficulties, in a manner affecting the Company's cash flow.

(d) Rating

As of the Report Date, the Company is rated AA+/Stable/ilA-1+ by Ma'alot and Aa1 by Midroog. For details regarding the rating of the bonds, the commercial paper and private loans of the Company, see the Periodic Report for 2016. From the date of release of the Periodic Report for 2016 until the date of release of this report, the following updates occurred: to inspect Ma'alot's rating report on Series B and C Bonds, in the context of expansion of the Series B, C and D Bonds, see the Company's immediate reports of March 27 and 28, 2017 (Ref.: 2017-01-030003, 2017-01-030966, respectively), included herein by way of reference; to inspect Midroog's rating report on Series D Bonds, in the context of expansion of the Series B, C and D Bonds, see the Company's immediate reports of March 27 and 28, 2017 (Ref.: 2017-01-030939, 2017-01-029991, respectively), included herein by way of reference.

(e) Liabilities and Financing

<u>Financial liabilities of the Group (except for Granite Hacarmel and Azrieli E-Commerce)</u> as of September 30, 2017, in NIS in millions:

	Fixed Interest			Variable	Interest	rest Total		Total
	Index- linked	USD- Linked	Not Linked	GBP- Linked	Not Linked	Fixed Interest	Variable Interest	
Short Term Loans	-	-	-	20	621	-	641	641
Long Term Loans	6,787	1,057	250	-	37	8,094	37	8,131
Total	6,787	1,057	250	20	658	8,094	678	8,772

The date of payment of the Group's financial liabilities (with the exception of Granite Hacarmel and E-Commerce) as of June 30, 2017, in NIS in millions:

Year	Principal	Interest	Total
1	1,466	148	1,614
2	746	134	880
3	1,013	116	1,129
4	1,187	89	1,276
5 forth	4,360	311	4,671
Total	8,772	798	9,570

The Company's policy is to finance its operations, beyond the positive and stable cash flow from current operations and current assets, mainly by long-term loans, index-linked with a fixed interest, in order to minimize market risks resulting from changes in the interest rates in the economy and neutralize the market risk resulting from changes in the CPI, while using the fact that most of the Company's revenues are index-linked. Nonetheless, in light of the low interest rates for short-term loans with variable interest, the Company decided to finance its activity also by using short-term loans as specified above.

As of September 30, 2017, short-term loans accounted for approx. 7% of the Group's total financial liabilities (except for Granite Hacarmel and Azrieli E-Commerce). In the Company's estimation, this rate is low and conservative in light of the low leverage ratio and the sum of the non-pledged assets as specified above.

According to its policy, from time to time, the Company considers the opportunities for converting the short-term debt to a long-term debt with fixed interest. The Company's management considers on an on-going basis the payment sources for financing the existing and expected liabilities as they become due, including with respect to the cash flow and the sum of the non-pledged assets. For details regarding expansion of the Company's Series B, C and D Bonds, see Section 1.3 above.

Below are the main sources for financing the financial liabilities of the Group in the Report Period:

- The Group has a positive cash flow from current operations for many years. This cash flow amounted to the sum of approx. NIS 946 million in the nine months ended September 30, 2017, compared with the sum of approx. NIS 1,003 million in the same period last year.
- The liquid means and the non-pledged assets as specified in Section 1.6(a) above.
- The Group has income-producing pledged properties, the amount of the loan for which is significantly lower than their fair value.

1.7 <u>General Administrative and Marketing Expenses (Extended Standalone)</u>

The Company's consolidated administrative and marketing expenses (without Granite Hacarmel and Azrieli E-Commerce) in the Report Period amounted to approx. NIS 80 million, compared with approx. NIS 69 million in the same period last year. The increase mainly derives from an increase of approx. 9 million in marketing expenses. The Company's consolidated administrative and marketing expenses (without Granite Hacarmel and Azrieli E-Commerce) in the Quarter amounted to approx. NIS 31 million, versus approx. NIS 26 million in the same period last year. The increase mainly derives from an increase of approx. NIS 4 million in marketing expenses.

1.8 Net Financing Expenses

The Group's net financing expenses, in the Report Period, amounted to the sum of approx. NIS 46 million, compared with approx. NIS 115 million in the same period last year (a decrease of approx. NIS 69 million). The decrease in the net financing expenses mainly derives from profit from the sale of Bank Leumi shares in the Report Period. The Group's net financing income in the Quarter, amounted to the sum of approx. NIS 57 million, compared with expenses in the amount of approx. NIS 56 million in the same period last year (an increase of approx. NIS 113 million). The increase in the net financing income in the Quarter mainly derives from profit from the sale of Bank Leumi shares and from revenues from linkage on loans, bonds and deposits of senior housing tenants resulting from a decrease of approx. 0.5% in the known CPI rate in the Quarter compared with linkage expenses recorded in the corresponding quarter last year as a result of an increase of approx. 0.4%.

1.9 Taxes on Income

The Group's income tax expenses in the Report Period amounted to the sum of approx. NIS 339 million compared with tax expenses in the sum of approx. NIS 157 million in the same period last year. The rise in tax expenses in the Report Period is mainly attributed to the reduction of the corporate tax in the corresponding period (which created a tax income, as a result of a decrease in the deferred taxes reserve, in the sum of approx. NIS 162 million), plus an increase in tax expenses in the present period, as a result of the profits from the sale of Bank Leumi shares and Visa Europe net of a decrease in the adjustment of the fair value of investment properties and net of a decrease in the tax expense deriving from a decrease in the current tax rate. The Group's income tax expenses in the Quarter amounted to the sum of approx. NIS 90 million, which is similar to tax expenses in the same quarter last year. The increase in the tax expenses in the current Quarter which derived from the sale of Bank Leumi shares and from the improvement in the results of current operations was offset against a decrease in the deferred tax expenses due to the decrease in the adjustment of the fair value of investment property.

1.10 Contribution to the Company's Results According to Operating Segments

The Company implemented in its Financial Statements the International Financial Reporting Standard 8 concerning Operating Segments (IFRS8). The Company's division into segments is based on the managerial and internal reports of the Company. With respect to the income-producing property segments, the NOI figure is one of the most important parameters in valuations of income-producing property companies (for the manner of calculation of the figure, see Section 1.3.10 of the Board of Directors' Report for December 31, 2016). In addition, the contribution to the results takes into account the Company's share in the results of the company held (indirectly) by the Company, Granite, which constitutes an operating segment.

1.10.1 Retail Centers and Malls in Israel Segment

Summary of the segment's business results (NIS in millions):

		ee-month period ended	For the nine-mo	For the year ended	
	September 30, 2017 September 30, 2016		September 30, 2017	September 30, 2016	December 31, 2016
Revenues	269	250	773	723	974
% of change	8%		7%		
NOI	213	196	618	579	779
% of change	9%		7%		

The growth in the NOI mainly derives from the opening of the Rishonim mall in Q1/2017 and from the purchase of Azrieli Ra'anana in the course of 2016.

Following is the development of the segment's NOI (NIS in millions):

	For the three- enc	month period led	For the nine-month period ended	
	September 30, 2017			September 30, 2016
For the segment's properties owned by the Company as of the beginning of the period ¹⁵	200	193	587	573
For properties purchased or whose construction was completed in 2016	-	-	5	1
For properties that were purchased or whose construction was completed in 2017	12	-	20	-
For properties whose operation was discontinued in 2017*	1	3	6	5
Total	213	196	618	579

^{*} Vacation of the leased area in the Lodzia construction site, as part of the preparations for the excavation work

The same property NOI in the malls and retail centers in Israel segment was favorably affected primarily by a real increase in the rent at the time of renewal of contracts in the various properties (pursuant to option exercise by the tenants and/or execution of new agreements) and was adversely affected by unoccupied space in periods of tenant turnover in some of the malls and by an increase in security and cleaning costs.

 $^{^{15}}$ Same property NOI – NOI from similar properties that were held by the Group throughout all of the reported periods.

The balance of the assets of the retail centers and malls in Israel segment – amounted, on September 30, 2017, to the sum of approx. NIS 12.3 billion, compared with approx. NIS 12.1 billion on December 31, 2016. The change mainly derives from investments in the segment's properties.

Change due to the adjustment of fair value of investment property and investment property under construction of the segment - The loss from fair value adjustment of the segment's investment property and investment property under construction amounted, in the Report Period, to approx. NIS 3 million compared with a gain of approx. NIS 119 million in the same period last year. The properties are presented according to an update of the valuations performed by an independent appraiser as of June 30, 2017.

1.10.2 Office and other space for lease in Israel segment:

Summary of the segment's business results (NIS in millions):

	For the three-month period ended		For the nine	For the year ended	
	September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016	December 31, 2016
Revenues	125	114	355	334	447
% of change	10%		6%		
NOI	97	92	287	275	369
% of change	5%		4%		

The increase in revenues and in the NOI derives mainly from growth in revenues from existing leasable office space (mainly the continued lease-up of the offices in the Azrieli Holon Center) and the opening of the offices in Rishonim and in Sarona.

Following is the development of the segment's NOI (NIS in millions)

		e-month period nded	For the nine-month period ended		
	September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016	
For the segment's properties owned by the Company as of the beginning of the period ¹⁶	95	92	284	275	
For properties that were purchased or whose construction was completed in 2017	2	-	3	-	
Total	97	92	287	275	

 $^{^{16}}$ Same property NOI – NOI from similar properties that were held by the Group throughout all of the reported periods.

The same property NOI in the office and others in Israel segment was favorably affected primarily by a real increase in the rent at the time of renewal of contracts in the various properties (pursuant to the exercise of options by the tenants and/or execution of new contracts) and the continued lease-up of Azrieli Holon Center, and was adversely affected by an increase in security and cleaning costs.

The balance of the Group's investment properties in the office and other space for lease in Israel segment – amounted on September 30, 2017 to the sum of approx. NIS 9.1 billion compared with approx. NIS 8.2 billion on December 31, 2016. The change mainly derives from an increase in the fair value as specified below and from investments in the segment's properties.

<u>Change from adjustment of fair value of investment property and investment property under construction, of the segment</u>

The profit from the fair value adjustment of investment property and investment property under construction of the segment amounted, in the Report Period, to the sum of approx. NIS 449 million, compared with approx. NIS 391 million in the same period last year. The profit during the Report Period derives mainly from the revaluation of the Sarona office tower and the Azrieli towers in Tel Aviv. The properties are presented according to an update of the valuations carried out by an independent appraiser as of June 30, 2017.

1.10.3 <u>Income-producing property in the USA segment:</u>

Summary of the business results of the segment (NIS in millions):

	For the three-month period ended		For the nine-mo	For the year ended	
	September 30, 2017	September 30, 2016	September 30, 2017 September 30, 2016		December 31, 2016
Revenues	54	57	168	167	229
% of change	(5%)		1%		
NOI	29	32	91	91	124
% of change	(9%)		-		

The change in revenues and in NOI mainly derives from the acquisition of an office building in Austin, Texas, U.S.A., net of the effect of the decrease in the dollar exchange rate.

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Following is the o	development of t	he segment's NC	I (NIS in millions)

	For the three-month period ended		For the nine-mo	nth period ended
	September 30, 2017 September 30, 2016		September 30, 2017	September 30, 2016
For the segment's properties owned by the Company as of the beginning of the period 17	26	30	82	89
For properties that were purchased or whose construction was completed in 2016	3	2	9	2
Total	29	32	91	91

The same property NOI in the income-producing property in the USA segment was negatively affected mainly by a decrease in the average exchange rate of the U.S. dollar, which was approx. 6% lower in the Report Period than the exchange rate in the same period last year and from space that remained vacant during tenant replacements in part of the office buildings.

<u>The investment property balance of the Group in the segment</u> – amounted, on September 30, 2017, to the sum of approx. NIS 2.0 billion, compared with approx. NIS 2.2 billion on December 31, 2016. The change mainly derives from the decrease in the dollar exchange rate as of September 30, 2017 compared with December 31, 2016.

Change from fair value adjustment of investment property of the segment. The loss from fair value adjustment of investment property of the segment amounted, in the Report Period, to the sum of approx. NIS 19 million, compared with a loss of approx. NIS 8 million in the same period last year. The loss in the Report Period mainly derived from the Company's provisions for repair of the hurricane damage in part of the Company's assets in Houston U.S.A. after deduction of the expected insurance reimbursements.

 $^{^{17}}$ Same property NOI – NOI from similar properties that were held by the Group throughout all of the reported periods.

1.10.4 Senior housing segment:

Summary of the segment's business results (NIS in millions):

	For the three-month period ended		For the nine-mo	For the year ended	
	September 30, 2017	September 30, 2016	September 30, 2017 September 30, 2016		December 31, 2016
Revenues	32	30	95	64	95
% of change	7%		48%		
NOI	10	8	31	20	29
% of change	25%		55%		

The increase in revenues and in the NOI derives mainly from the purchase of Palace Ra'anana during 2016.

Following is the development of the segment's NOI (NIS in millions)

	For the three-end	-	For the nine-month period ended		
	September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016	
For the segment's properties owned by the Company as of the beginning of the period ¹⁸	10	8	20	17	
For properties that were purchased or whose construction was completed in 2016	-	-	11	3	
Total	10	8	31	20	

The balance of the Group's investment property in the senior housing segment – amounted, on September 30, 2017, to approx. NIS 1.7 billion, compared with approx. NIS 1.5 billion on December 31, 2016. The change mainly derives from investments in properties under construction and from an increase in the fair value.

<u>Change from fair value adjustment of investment property and investment property under construction of the segment</u> - The profit from the fair value adjustment of the segment's investment property and investment property under construction amounted in the Report Period to a sum of approx. NIS 58 million compared with approx. NIS 16 million in the same period last year. The properties are presented according to an update to the valuations that were carried out by an independent appraiser as of June 30, 2017.

 $^{^{18}}$ Same property NOI – NOI from similar properties that were held by the Group throughout all of the reported periods.

1.10.5 Granite segment

Following is a summary of data from Granite's consolidated statement (NIS in millions):

	For the three-month period ended		For the r	For the year ended	
	September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016	December 31, 2016
Revenues	145	136	535	473	653
% of change	7%		13%		
Segment profit	17	11	81	66	83
% of change	55%		23%		

Summary of the business results of the Granite Segment:

The increase in revenues and in profit in the Report Period mainly derives from the results of Supergas.

1.10.6 Profit from discontinued operations – Sonol

In July 2016, Granite closed the sale of all of its holdings (100%) in Sonol. According to the provisions of IFRS 5, Sonol's results are restated in the comparison figures for the income statement as discontinued operations. For further details see Note 4 to the Financial Statements as of September 30, 2017.

1.11 Comment Regarding Forward-Looking Information

The Company's intentions mentioned in the introduction to the Board of Directors' Report, the main emphases for the report and Sections 1.1 to 1.10 of the Board of Directors' Report, inter alia, in connection with taking advantage of business opportunities and expanding the business, liquidity, financing sources and net financing expenses, the pace of the progress of the projects under construction, the projected costs for their construction, the effects of the economic situation on the Company's operating segments and with respect to the possibility of converting the short-term debt into long-term debt and/or raising debt, are forward-looking information, as defined in the Securities Law, based on the Company's plans as of the Report Date, the Company's estimates with respect to developments in the markets, inflation levels, expected cash flows, and on the conditions and the possibilities for raising credit on the Report Date.

These estimates may not materialize, in whole or in part, or may materialize in a materially different manner than the Company estimated. The main factors which may have an effect thereon are: changes in the capital market which affect the conditions and the possibilities for raising credit, changes in the Company's plans, including use of liquid balances that shall exist for the purpose of taking advantage of business opportunities, changes in the advisability of the holding in various investment channels or the advisability of using various financing channels, delays in the granting of permits or approvals required for progress in the projects under construction, changes in the regulation relating to the Company's business, including in the field of zoning, raw materials used for construction becoming more expensive, changes in the CPI, worsening of the economic situation in Israel or in the U.S. and entering a harsh recession and the Company's or any of the Group's companies' facing financing or other difficulties, in a manner that affects the Company's cash flow.

The data in the Board of Directors' Report are based on the consolidated financial statements as of September 30, 2017. The financial data and business results of the Company are affected by the financial data and business results of the companies held thereby. In certain cases, details are presented which review events that occurred after the date of the Financial Statements and in proximity to the date of release of the Report, with such fact being stated alongside them (the "Report Release Date") or additional details and data on the Company level only. The materiality of the information included herein was examined from the Company's viewpoint. In some cases, an additional detailed description was provided in order to give a comprehensive picture of the described topic, which is, in the Company's opinion, material for purposes of this Report.

2. Corporate Governance Aspects

2.1 <u>Amendment and Extension of the Validity of Letters of Indemnification Granted to Directors who are the Controlling Shareholders and the Granting of an Exemption from Liability to Directors who are the Controlling Shareholders</u>

On April 27, 2017, the general meeting of the Company's shareholders approved an amendment to and extension of letters of indemnification that were granted to Ms. Danna Azrieli, Ms. Sharon Azrieli and Ms. Naomi Azrieli who are the indirect controlling shareholders of the Company ("**Directors who are the Controlling Shareholders**"), for an additional three-year period, and the granting of an exemption from liability to the Directors who are the Controlling Shareholders from April 27, 2017. For further details, see the notice of meeting report of March 23, 2017 (Ref.: 2017-01-028392), and the immediate report on the outcome of the meeting of April 30, 2017 (Ref.: 2017-01-043866), included herein by way of reference.

2.2 Granting of Updated Letters of Indemnification and Exemption to Directors of the Company, as shall Hold Office Therein from Time to Time, Apart from Directors who are Controlling Shareholders of the Company and/or their Relatives

On April 27, 2017, the general meeting of the Company's shareholders approved the granting of updated letters of indemnification and exemption to directors of the Company, as shall hold office therein from time to time, apart from directors who are controlling shareholders of the Company and/or their relatives. For further details, see the notice of meeting report of March 23, 2017 (Ref.: 2017-01-028392), and the immediate report on the outcome of the meeting of April 30, 2017 (Ref.: 2017-01-043866), included herein by way of reference.

2.3 Approval of Payment of Compensation to a Director

On March 21, 2017, the Company's Board, following the recommendation of the Compensation Committee of March 19, 2017, approved payment of annual compensation and participation compensation to Mr. Menachem Einan, from March 1, 2017, after a previous consulting agreement with Mr. Einan ended on February 28, 2017. The compensation that shall be paid to Mr. Einan is in accordance with the Companies Regulations (Rules on Compensation and Expenses for an Outside Director), 5760-2000 (the "Compensation Regulations"), and in accordance with the Company's compensation policy. The compensation for Mr. Einan was approved pursuant to the Companies Regulations (Relaxations in Transactions with Interested Parties), 5760-2000. For further details, see the Company's immediate report of March 22, 2017 (Ref.: 2017-01-027009), included herein by way of reference.

2.4 Shareholders Agreement

On March 20, 2017, a shareholders agreement (the "2017 Agreement") was signed between Sharon Azrieli, Naomi Azrieli and Danna Azrieli (in person and through companies controlled by them), the indirect controlling shareholders of the Company and directors of the Company (the "Controlling Shareholders"). Additional parties to the 2017 Agreement are Azrieli Holdings Inc. ("Azrieli Holdings"), a private company incorporated under Canadian law, directly and indirectly, through its holding of the entire share capital of Nadav Investments Inc. ("Naday Investments"), which is the direct controlling shareholder of the company, Nadav Investments, and another Canadian corporation which is a shareholder of Azrieli Holdings and which was, in the past, directly controlled by Mr. David Azrieli OBM (the three of them: the "Holdings Corporations"). The 2017 Agreement supersedes a previous shareholders agreement which was made between the parties, of November 2012 (the "2012 Agreement"), and regulates the relationship between the Controlling Shareholders, in person and through the Holdings Corporations, in connection with their rights in the Company. Similarly to the 2012 Agreement, the terms and conditions of the 2017 Agreement include agreements in connection with the sale and transfer of shares in the Company and in the Holdings Corporations, including a lock-up period, right of first refusal, right of first offer, tag along right and an exclusion concerning certain sales of shares (drip) on the Stock Exchange. The 2017 Agreement also prescribes that the manner of exercise of the voting rights in the Company shall be determined by the Controlling Shareholders (by a majority decision), provided that with respect to resolutions for the appointment of directors at the Company, each one of the Controlling Shareholders will be entitled to have the voting rights exercised to appoint one director to be named by her, while the manner of exercise of the voting rights in the Company with respect to resolutions for the appointment of additional directors shall be determined by a majority decision. It is clarified that the 2017 Agreement does not change the identity of the controlling shareholders of the Company (including of Azrieli Holdings) nor their holding rate in the capital and in the voting rights of the Company, and that as of the Report Release Date, Sharon Azrieli, Naomi Azrieli and Danna Azrieli are the Company's Controlling Shareholders. For further details, see the immediate report of March 21, 2017 (Ref.: 2017-01-026388), included herein by way of reference.

2.5 Renewal of the D&O Insurance Policy (including Controlling Shareholders)

On June 1, 2017, the Compensation Committee approved engagement for renewal of the insurance policy for directors and officers of the Company (including from among the Company's controlling shareholders) and the Company's subsidiaries (except for Granite Hacarmel, which holds an independent D&O insurance policy), from June 3, 2017 until June 2, 2018. The engagement is consistent with the engagement framework specified in the Company's approved compensation policy.

3. Provisions on Disclosure in connection with the Company's Financial Report

3.1 <u>Description of the Company's Business in the Report Period and Update of the Description of the Corporation's Business for the Report Period pursuant to Section 39A of the Securities Regulations (Periodic and Immediate Reports), 5730-1970</u>

For events and developments in the Report Period, see Chapter B of this Report – updates to the Description of the Corporation's Business Chapter as of December 31, 2016 and Note 3 to the Financial Statements as of September 30, 2017.

3.2 Report on the Group's Liabilities

A report on the Group's liabilities pursuant to Sections 38E and 9D of the regulations is attached on a separate reporting form concurrently with the release hereof.

3.3 <u>Litigation</u>

For details with respect to litigation, see Note 3F to the Consolidated Statement as of September 30, 2017.

3.4 <u>Designated Disclosure to Holders of Series B, Series C, Series D</u> Bonds

See **Annex B** to the Board of Directors' Report.

3.5 <u>Disclosure pertaining to Very Material Valuations</u>

As of the Report Date, no change has occurred in the parameters for the disclosure and attachment of valuations, as published in the Periodic Report for 2016. The Company updated the valuations of its properties in Israel as of June 30, 2017 (for details regarding the parameters for the update of the valuations in the quarterly statements, see Note 3C1 to the Financial Statements as of December 31, 2016).

As of the Report Date, and after the above determination was checked, it transpires that the very material valuation is in respect of the Azrieli Towers in Tel Aviv (which is included in the valuation of the entire Azrieli Center, along with its components – namely – including the Azrieli Mall) only. This valuation as of June 30, 2017 was attached to the Company's financial statements as of June 30, 2017, as released on August 16, 2017 and the appraiser's opinion that no material changes occurred in the valuation is attached hereto. Details regarding this valuation according to the provisions of Regulation 8B of the Regulations, is attached hereto as **Annex C**.

As of September 30, 2017, the value of the Company's assets whose fair value was determined through a very material valuation (made as of June 30, 2017) was in the sum of approx. NIS 5 billion (which is attributed both to Azrieli Center's towers and Azrieli mall), out of a fair value of investment properties in the sum of approx. NIS 25 billion (approx. 20% of the Company's total investment properties).

3.6 Subsequent events

See Note 7 to the Financial Statements of September 30, 2017.

3.7 <u>Financial Figures attributed to the Company as a Parent Company</u>

Pursuant to Regulation 38D and 9C of the Periodic Reports Regulations, financial figures from the Consolidated Financial Statements attributed to the Company as a parent company are hereby attached in Chapter C, together with an auditor's opinion.

The Company's Board of Directors and management express their great appreciation for the Company's officers, the managements of the Group's various companies and their employees, for their blessed contribution to the Group's achievements in the Quarter ended September 30, 2017.

Danna Azrieli	Yuval Bronstein
Chairman of the Board	CEO

Date: November 21, 2017

Annex A

Financial Statements

(Extended Standalone)

As of September 30, 2017

(Unaudited and unreviewed)

Annex A

Extended Standalone Financial Statements

The Company's extended standalone financial statements are the condensed Company's reports presented according to the IFRS, except for the investment in Granite and in Azrieli eCommerce which are presented on the basis of the equity method *in lieu* of consolidation of their reports with the Company's reports (all other investments are presented with no change to the report presented pursuant to the IFRS). These statements do not constitute separate financial statements within the meaning thereof in the IAS 27, nor separate financial statements pursuant to Regulation 9C of the Securities Regulations (Periodic and Immediate Reports), 5730-1970. The statements are not part of the information that is required to be published according to securities laws. However, the Company's management believes that analysts, investors, shareholders and bond holders may obtain valuable information from the presentation of such figures.

The figures in this annex have not been audited nor reviewed by the Company's auditors.

Balance sheet:

	As Septem		As of December 31
	2017	2016	2016
	NIS in thousands	NIS in thousands	NIS in thousands
<u>Assets</u>			
Current Assets			
Cash and cash equivalents	1,079,765	1,506,626	667,334
Short-term deposits and investments	253,682	4,155	614,261
Trade accounts receivable	61,636	93,993	69,692
Other receivables	91,002	105,277	103,491
Current tax assets	13,074	8,369	7,480
	1,499,159	1,718,420	1,462,258
Assets held for sale	40,000		
Total Current Assets	1,539,159	1,718,420	1,462,258
Non-Current Assets			
Investment in investee companies	795,671	778,288	779,220
Loans and receivables	255,121	209,803	223,873
Financial assets	1,589,825	1,633,168	1,625,453
Investment property and investment	, ,	,,	,,
property under construction	24,814,102	23,236,558	23,722,736
Fixed assets	164,925	110,294	127,556
Intangible assets	85,501	86,544	86,283
Deferred tax assets	625	833	615
Total Non-Current Assets	27,705,770	26,055,488	26,565,736
Total Assets	29,244,929	27,773,908	28,027,994

Annex A

<u>Extended Standalone Financial Statements</u>

Balance Sheet: (Cont.)

	As o Septemb	-	As of December 31
	2017	2016	2016
	NIS in	NIS in	NIS in
	thousands	thousands	thousands
Liabilities and Capital			
Current Liabilities			
Current maturities and credit from banks			
and other credit providers	1,465,469	2,334,916	2,025,643
Trade payables	296,365	143,088	155,475
Payables and other current liabilities	340,314	288,179	303,139
Deposits from senior housing customers	686,424	654,501	659,024
Current tax liabilities	16,651	23,500	21,990
Total Current Liabilities	2,805,223	3,444,184	3,165,271
Non-Current Liabilities			
Loans from banks and other credit			
providers	2,188,894	2,451,944	2,451,115
Bonds	5,117,623	4,155,700	4,149,815
Other liabilities	47,986	45,172	45,250
Employee benefits	5,892	5,203	5,479
Deferred tax liabilities	3,123,816	3,039,853	2,897,567
Total Non-Current Liabilities	10,484,211	9,697,872	9,549,226
Capital			
Ordinary share capital	18,223	18,223	18,223
Share premium	2,518,015	2,518,015	2,518,015
Capital reserves	477,354	428,539	499,528
Retained earnings	12,902,170	11,622,768	12,237,592
Total equity attributable to shareholders			
of the Company	15,915,762	14,587,545	15,273,358
Not-controlling interests	39,733	44,307	40,139
Total Capital	15,955,495	14,631,852	15,313,497
1			
Total Liabilities and Capital	29,244,929	27,773,908	28,027,994

Annex A

<u>Extended Standalone Financial Statements</u>

Income Statement:

	For the ni		For the thi		For the year ended Dec.
	2017 NIS in	2016 NIS in	2017 NIS in	2016 NIS in	2016 NIS in
	thousands	thousands	thousands	thousands	Thousands
Revenues:					
From rent, management and maintenance fees Net gain (loss) from fair value adjustment of investment property and investment property under	1,395,533	1,296,101	481,706	453,547	1,754,982
construction	484,620	517,727	(31,607)	127,261	710,578
Financing	83,640	9,563	75,581	584	39,188
Share in results of held	22.752	25,903	(1 177)	(4.714)	21 701
companies, net of tax Other	22,752 52,052	23,903 9,973	(1,177) 6,989	(4,714) 30	21,781 10,395
Office					10,335
Total Revenues	2,038,597	1,859,267	531,492	576,708	2,536,924
Costs and Expenses: Cost of revenues from rent, management and					
maintenance fees	365,455	324,836	133,043	124,535	445,613
Sales and Marketing General and Administrative	32,164 47,565	23,505 45,178	14,058 16,464	10,463 15,666	39,921 64,621
Financing	123,604	111,863	17,894	50,665	134,697
1 mancing			17,001	20,002	131,077
Total Costs and Expenses	568,788	505,382	181,459	201,329	684,852
Income before income taxes	1,469,809	1,353,885	350,033	375,379	1,852,072
Taxes on income	(324,820)	(147,520)	(86,924)	(90,736)	(35,400)
Income from continued operations for the period, including minority	1,144,989	1,206,365	263,109	284,643	1,816,672
Income (loss) from discontinued operations for the period, including the minority		(8,501)		(5,634)	(8,501)
Net profit for the period, including the minority	1,144,989	1,197,864	263,109	279,009	1,808,171

Annex B Designated Disclosure to the Bondholders

Annex B - Designated Disclosure to the Bondholders

Set forth below are details regarding the bonds of the Company that are held by the public

Series	Date of the Issue	Par Value on the Date of the Issue	Par Value on the Report Date	Par Value on the Report Date, including Linkage	Amount of Interest Accrued by the Report Date	Value in the Financial Statements	Market Cap (**)	Type of Interest	Interest Rate	Principal Payment Dates	Interest Payment Dates	Linkage Terms	Details regarding the Trustee
				VIS in million		T							
Series B	February 10, 2015	623.3	1,207.7	1,207.7	3.9	1,192.1	1,205.3	Fixed	0.65	April 1 in the years 2016 to	From October 1, 2015 and subsequently	Linkage (principal and	Name of the trust
	June 23, 2015	000.3								2016 to 2025 (inclusive)	April 1st and October 1st in	interest) to the rise in	company: Hermetic Trust (1975) Ltd.;
	March 30, 2017	228.8									the years 2016 to 2025 (inclusive).	the CPI for December 2014*.	Address: 113 Hayarkon St., Tel Aviv;
Series C	Sept. 6, 2015	1,005.1	1,184.1	1,184.1	4.8	1,177.7	1,231.5	Fixed	1.64	July 1 in the years 2018 to	From July 1, 2016, twice a year, on	Linkage (principal and	E-mail address: hermetic@hermetic.co.il Contact person at the
	March 30, 2017	179.0								2027 (inclusive)	January 1st and July 1st in each of the years 2016 to 2027 (inclusive).	interest) to the rise in the CPI for July 2015*.	trustee: Dan Avnon.
Series D	July 7, 2016	2,194.1	3,177.7	3,187.3	10.2	3,138.1	3,230.2	Fixed	1.34	From July 5, 2018 twice a	From January 2017 twice a year on	Linkage (principal and	
	March 30, 2017	983.6								year on January 5 and July 5 of each of the years 2018 through 2030	January 5 and July 5 of each of the years 2017 through 2030	interest) to the rise in the CPI for May 2016*.	
Total		5,814.2	5,569.5	5,579.1	18.9	5,507.9	5,667.0						

^{*} The Series B, Series C and Series D Bonds are protected, such that if the known index on the relevant payment due date is lower than the base index (stated in the table), the payment index will be the base index.

Further details regarding the bonds of the Company held by the public:

- 1. The Series B Bonds, the Series C Bonds and the Series D Bond of the Company are material to the Company and are not secured by any collateral.
- 2. The Company will be entitled, at its sole discretion, to perform (partial or full) early redemption of the Series B Bonds, the Series C Bonds and the Series D Bonds. For details, see Section 9.2 of the terms and conditions overleaf in the indenture for the Series B Bonds (the "Indenture for the Series B Bonds"), which was attached to the shelf offering report that was published by the Company on February 8, 2015 (ref.: 2015-01-027136) and Section 9.2 of the terms and conditions overleaf in the indenture for the Series C Bonds (the "Indenture for the Series C Bonds"), which was attached to the shelf offering report that was published by the Company on September 3, 2015 (ref.: 2015-01-112788), and Section 9.2 of the Terms and Conditions Overleaf of the indenture for the Series D Bonds (the "Indenture for the Series D Bonds"), which was attached to the shelf offering report released by the Company on July 5, 2016 (ref.: 2016-01-075079), which are included herein by way of reference.
- 3. At the end of the Reporting Period and as of the Report Release Date, the Company has fulfilled all of the terms and conditions and undertakings according to the Indenture for the Series B Bonds, the Indenture for the Series C Bonds and the Indenture for the Series D Bonds, and no conditions establishing grounds for acceleration of the Series B, Series C Bonds and Series D Bonds have been fulfilled.
- 4. For details regarding an undertaking that the Company assumed in the framework of the Series B Bonds, the Series C Bonds and the Series D Bonds of the Company, see Sections 5.2-5.6 of the Indenture for the Series B Bonds, the Indenture for the Series C Bonds and the Indenture for the Series D Bonds.
- 5. On August 20, 2017, meetings of Series B bondholders and Series C bondholders were held, to discuss the annual report that was published by the trustee prior to the date of convening of the meetings, and it was furthermore resolved to approve the appointment of the incumbent trustee, as trustee for Series B bond holders and as trustee for Series C bond holders for the remaining trust period.

Rating of the bonds of the Company held by the public:

	Series	Name of Rating Company	Rating Set on the Date of the Issue	Rating Set as of the Report Release Date	Date of Issuance of the Current Rating		ngs Set between the and the Report Date
						Rating	Date of Rating
Ş	Series B	Maalot	AA+ stable	AA+ stable	March 28, 2017 ¹	-	-
S	Series C	Maalot	AA+ stable	AA+ stable	March 28, 2017 ¹		
5	Series D	Midroog	Aa1/stable outlook	Aa1/stable outlook	March 28, 2017 ²		

-

¹ For Ma'alot's rating report on the Company's Series B and C Bonds, see the Company's immediate report of March 28, 2017 (Ref.: 2017-01-030966), which is included herein by way of reference.

² For Midgroog's rating report on the Company's Series D Bonds, see the Company's immediate report of March 28, 2017 (Ref.: 2017-01-030939), which is included herein by way of reference.

Annex C Details about Very Material Valuation

Annex C – Disclosure of Valuation in accordance with Regulation 8B of the Securities Regulations (Periodic and Immediate Reports), 5730-1970

Identification of the object of valuation	Azrieli Tel Aviv Center
Timing of the valuation	September 30, 2017
Value of the object of valuation in the	NIS 5,152,960 thousands
Company's books	
Identification and characterization of	Ronen Katz of Greenberg Olpiner & Co.
valuator	
Valuation model used by the valuator	DCF method
Assumptions on which the valuator	See Section 9.2.9 of the periodic report
based the valuation	as of December 31, 2016

Canit Hashalom Investments Ltd. 1 Azrieli Center, Tel Aviv

Update to Comprehensive Land Valuation – "Azrieli Center"

1 Azrieli Center, Tel Aviv

Per your request, we have examined the value of the property as of the effective date, September 30, 2017 (the "Effective Date").

According to the declaration of the holders of the rights in the property, no change has occurred in the rights in the property (sale) and no planning changes have occurred (approvals of zoning plans, variances, court rulings, etc.).

We examined cap rates in the market (unchanged in the quarter), revenues from signed lease agreements and the Company's forecast for projected revenues.

In view of the aforesaid, no changes have occurred in the underlying assumptions, and the methodology of the present valuation was not changed relative to the valuation performed on June 30, 2017.

In view of the aforesaid, the findings are that no material change has occurred in the value of the property as of the Effective Date compared with the value of the property that was determined as of the effective date June 30, 2017.

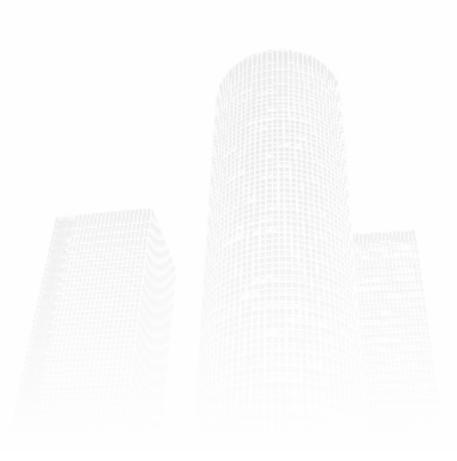
The value of the property as of the Effective Date – NIS 5,152,960,000.

We agree that our opinion be published in the financial statements of the Company and/or Azrieli Group Ltd. which shall be released to the public.

Sincerely,

Part B

Update of the Description of the Corporation's Business













<u>Update of the Description of the Corporation's Business Chapter in the Company's Periodic Report as of December 31, 2016 (the "Periodic Report")</u>

In accordance with Regulation 39A of the Securities Regulations (Periodic and Immediate Reports) 5730-1970, following is a description of material developments that have occurred in the Company's business during the nine months ended September 30, 2017 and until the Report Release Date, with respect to which disclosure has not yet been made in the Periodic Report, according to the order of the sections in the Description of the Corporation's Business chapter in the Periodic Report. It shall be noted that the terms in this chapter shall have the meaning ascribed thereto in the Periodic Report, unless otherwise expressly provided.

In this chapter: the "Report Release Date" – November 22, 2017; the "Date of the Statement of Financial Position" and the "Report Date" - September 30, 2017; "Board of Directors' Report" – the Board of Directors' Report on the State of the Company's Affairs for the nine months and three months ended September 30, 2017. The "Company's Shelf Prospectus" – a shelf prospectus which the Company published which bears the date May 11, 2016 (Ref.: 2016-01-063049).

1. <u>Developments that occurred in the Group's structure and business until the Report Release Date</u>

Update to Section 1.3 of the Description of the Corporation's Business chapter:

For details with respect to (1) debt raising; (2) purchase of land in Petah Tikva; (3) changes in the office of senior officers; (4) receipt of tax assessment; see Section 1.3 of Chapter A of this Report.

2. <u>Investments in the Company's Capital and Transactions in its Shares</u>

Update to Section 3 of the Description of the Corporation's Business chapter:

For details regarding the holdings of interested parties in the Company, see the immediate report dated October 17, 2017 (Ref.: 2017-01-090514), included herein by way of reference. For details with respect to changes that occurred in the holdings of Mr. Menachem Einan, a director of the Company, see the Company's immediate report of January 1, 2017 (Ref.: 2017-01-000042),

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¹ As was reported by the Company on March 22, 2017 (Ref. No. 2017-01-026958), included herein by way of reference.

included herein by way of reference. For details regarding changes that occurred in the holdings of Mr. Joseph Ciechanover, a director of the Company, see the Company's immediate report of April 30, 2017 (Ref.: 2017-01-043860), which is included herein by way of reference. For details with respect to changes in the holdings of interested parties in the Company, such that Migdal Insurance and Financial Holdings Ltd. has ceased being an interested party in the Company, see the Company's immediate report of June 6, 2017 (Ref.: 2017-01-057501), which is included herein by way of reference.

3. Dividends

Update to Section 4 of the Description of the Corporation's Business chapter:

On May 10, 2017, the Company paid a dividend to its shareholders in the total amount of approx. NIS 480 million. For details, see Section 1.6(b) of Chapter A of this Report.

4. Properties under Development

Update to Section 7.7 of the Description of the Corporation's Business chapter:

During the Report Period, the Group continued to invest in the development and construction of new properties and in the expansion and renovation of existing properties.

In Azrieli Sarona, contracts were signed (some of which include options for the lease of additional space) and/or drafts at advanced stages were exchanged regarding approx. 95% of the leasable office space (while there are signed contracts including options with respect to approx. 90%).

A basement habitation certificate was received in May 2017, and a habitation certificate for the office tower was received in June 2017. In addition, in relation to approx. 85% of the leasable retail space, lease agreements have been signed and/or advanced-stage drafts have been exchanged.

During Q1/2017, the construction of the Azrieli Rishonim mall and the office tower was completed, and a habitation form was received for the project. The mall has been opened to the general public and in March 2017, lease-up of the office tower had begun. In relation to approx. 90% of the leasable office space in the project, lease agreements have been signed or advanced-stage drafts exchanged (In relation to approx. 85% of the leasable office space, contracts have been signed).

Azrieli Town – in April 2017, the local committee approved the application for an above-ground permit for the project and the Company is acting for fulfillment of the conditions determined in the approval for receipt of the permit.

Expansion of Azrieli Tel Aviv Center – In May 2017, the Company received a changes permit relating to the excavation and shoring permit that had been received thereby. Furthermore, the District Committee held a discussion with

respect to objections to the expansion plan and in October 2017, the Company received the District Committee's approval for publication of the aforesaid plan for validation.

Lehavim – In July 2017, the Palace Lehavim senior housing project received a permit for the construction of 350 residential units, an LTC Unit, auxiliary areas, commerce and an underground basement.

HaManor Holon - a basement permit application was approved in July 2017 and the Company is acting to comply with the Committee's conditions for receipt thereof, an excavation and shoring permit has been received and the Company has also submitted an application for an aboveground permit to the Local Committee. In September 2017, the shoring work commenced.

5. <u>Land Reserves (Additional Details)</u>

Update to Section 7.8 of the Description of the Corporation's Business chapter:

A property in the industrial zone in Holon – Lodzia – in March 2017, the local committee approved the application for a demolition, excavation and shoring permit for the project and in September 2017, the aforesaid permit was received.

Senior housing land Rishon Lezion – in November, a plan was submitted to the Local Committee for the purpose of the deliberation on the application to increase areas in the project such that the total amount of the rights in the project (including underground service space) shall be approx. 61,000 sqm. Following receipt of the Local Committee's approval, the plan shall be submitted to the District Committee.

Land in Petah Tikva – on September 17, 2017, the Company engaged in an agreement with unaffiliated third parties for the purchase of land in Petah Tikva. For details on the purchase, see Section 1.3 of Chapter A of this Report.

For further details regarding the above projects and in respect of the total investments during the Report Period, which the Group continued to invest in the development and construction of new properties and in the expansion of existing properties, see Section 1.3.1 of Chapter A of this Report.

6. <u>Developments Pertaining to Azrieli Tel Aviv Center</u>

Update to Section 9.2 of the Description of the Corporation's Business chapter:

Azrieli Towers in Tel Aviv

(Data according to 100%)	For the Quarter Ended September 30, 2017	For the Quarter Ended June 30, 2017	For the Quarter Ended March 31, 2017	For the Year Ended December 31, 2016
Value of property (NIS in thousands)	2,978,716	2,976,158	2,882,428	2,877,555
NOI in the period (NIS in thousands)	52,997	51,872	52,245	208,841
Revaluation profits (losses) in the period (NIS in thousands)	284	87,027	(1,881)	53,485
Average occupancy rate in the period (%)	100%	100%	100%	100%
Rate of return (%)	7.1%	7.0%	7.3%	7.3%
Average rent per sqm per month (NIS) (*)	105	104	104	104

(*)The figure does not include the rent of the hotel which is located in the Square Tower in Azrieli Center in Tel Aviv. Were the hotel's rent included, the average monthly rent per sqm would be approx. NIS 100 per sqm in Q3/2017, approx. NIS 100 per sqm in Q2/2017, approx. NIS 99 per sqm in Q1/2017, and approx. NIS 99 per sqm in 2016.

An update of the valuation for this property was released in the Company's financial statements as of June 30, 2017, and the appraiser's opinion that no material changes occurred in the valuation, is attached to this Report in a separate file.

7. Additional Operations

<u>Investments in financial assets available for sale in the banking and finance segment - Section 14.2 of the Description of the Corporation's Business Chapter</u>

Update to Section 14.2.1 of the Description of the Corporation's Business Chapter – Investment in Leumi Card:

For an update in relation to Shufersal's notice on its intention to engage with another credit card company in lieu of Leumi Card in the loyalty program activity, see Note 7C to the Financial Statements (Part C of the Report).

<u>Control of Financial Services Law (Regulated Financial Services), 5776-2016 (the "Control Law")</u>

On July 24, 2017, the Knesset enacted an amendment to the Control Law, expanding its applicability also to platforms for credit brokerage between lenders and borrowers who are individual or corporations, limited to loans of NIS 1 million. Such licensing duty will take effect on February 1, 2018. The law provides nascent protection to the platforms and the banks and credit card companies held thereby are barred from entering this field for three years as of the date of commencement of the law.

Non-Bank Loans Regulation Law (Amendment No. 5) (Institutional Lenders, Maximum Interest and Penalties), 5775-2015 – On July 26, 2017, Amendment 5 to the Non-Bank Loans Regulation Law, which will now be named the Fair Credit Law, passed the second and third readings. The Law prescribes provisions concerning the maximum interest rate collectible on credit as well as a line of provisions on fair disclosure when providing a loan, and various restrictions related to the acceleration of a loan. Furthermore, the law prescribes a series of sanctions for violation of its provisions, including criminal sanctions.

Banking Law (Licensing), 5741-1981 (the "Banking Law")

On March 28, 2017, the Supervisor of Banks extended the transitional period for receipt of a settlement license prescribed by the Banking Law until March 31, 2018 (or until an earlier date on which a response to Leumi Card's application is given).

Privacy Protection Regulations (Information Security), 5777-2017

On May 8, 2017, the Privacy Protection Regulations (Information Security), 5777-2017 were approved by the Constitution, Law and Justice Committee. The purpose of the Regulations is, *inter alia*, to prescribe information security principles related to the management and use of information in databases, based on internationally accepted information security standards, all with the purpose of protecting the rights of the subjects of the information in the databases against abuse of the information about them. The Regulations prescribe a series of provisions related to the definition of risks and their periodic update, the placement of information security procedures according to the sensitivity of the database, and also address the physical aspects of the maintenance of the database and the need to secure it.

EMV Standard

Further to previous updates on the matter, on July 26, 2017, the Supervisor of Banks published a circular update on "Acquirers and Settlement of Payment Card Transactions" concerning use of the EMV standard, whereby as of January 1, 2018, a new terminal will only be connected to the new debit card system that supports the standard subject to the exceptions prescribed by the circular. The effective date of the responsibility diversion mechanism was postponed to January 1, 2019.

Update of Section 14.2.2 of the Description of the Corporation's Business Chapter

For an update on the issue of the disposition of some of the Company's holdings in Bank Leumi, see Note 3H to the Financial Statements (Part C of the Report).

For an update with respect to the disagreement with Bank Leumi and the manner of resolution thereof, see Note 3C to the Financial Statements (Part C of the Report).

For an update with respect to a dividend that was received from Bank Leumi, see Section 1.6 (b) of Chapter A of this Report.

8. Financing

Non-Bank Financing for the Company

Update of Section 19.5 of the Description of the Corporation's Business Chapter:

Commercial Papers

As of the Report Date, the Company has two CP series, a rated series in the sum of approx. NIS 430 million (after it repaid, during the Report Period, approx. NIS 18 million and subsequent to the Report Date and until close to the date of its release the Company repaid approx. NIS 12 million more) and an unrated series in the sum of NIS 190 million.

Series A bonds of the Company

On March 31, 2017, the Company's Series A bonds were repaid.

Series B bonds of the Company

On March 29, 2017, the Company published a shelf offering report for the offering and listing on TASE of up to NIS 263 million par value which were offered by way of expansion of the Series B bond series of the Company, by virtue of the Company's shelf prospectus. On March 30, 2017, the Company announced that according to the results of the offering, another approx. NIS 229 million par value of Series B bonds were allotted in consideration for approx. NIS 223 million (approx. NIS 221 million after attribution of offering expenses).

As of the Report Date, the par value balance of the Company's Series B bonds in circulation is approx. NIS 1,208 million.

For details regarding the expansion of Series B bonds, see Note 3B to the Financial Statements (Part C of the report).

Series C bonds of the Company

On March 29, 2017, the Company published a shelf offering report for the offering and listing on TASE of up to NIS 220 million par value which were offered by way of expansion of the Series C bond series of the Company, by virtue of the Company's shelf prospectus. On March 30, 2017, the Company announced that according to the results of the offering, another approx. NIS 179 million par value of Series C bonds were allotted in consideration for approx. NIS 182 million (approx. NIS 180 million after attribution of offering expenses).

As of the Report Date, the par value balance of the Company's Series C bonds in circulation is approx. NIS 1,184 million.

For details regarding the expansion of Series C bonds, see Note 3B to the Financial Statements (Part C of the report).

Series D Bonds of the Company

On March 29, 2017, the Company published a shelf offering report for the issue and listing on TASE of up to NIS 1,090 million par value which were offered by way of expansion of the Series D bond series of the Company, by virtue of the Company's shelf prospectus. On March 30, 2017, the Company announced that according to the results of the issue, another approx. NIS 984 million par value of Series D bonds were allotted in consideration for approx. NIS 960 million (approx. NIS 952 million after attribution of the issue expenses).

As of the Report Date, the par value balance of the Company's Series D bonds in circulation is approx. NIS 3,178 million.

For details regarding the expansion of Series D bonds, see Note 3B to the Financial Statements (Part C of the Report).

9. <u>Credit Rating</u>

Update of Section 19.12 of the Description of the Corporation's Business Chapter:

On March 27, 2017, Midroog issued a stable Aa1 rating for the Series D Bonds, which are rated by Midroog in the context of the expansion of Series B, C and D Bonds in a total amount of up to NIS 800 million. For details see the Company's immediate report of March 27, 2017 (Ref. 2017-01-029991), which is included herein by way of reference. On March 28, 2017, Midroog updated the said rating, such that the total amount for the expansion of Series B, C and D Bonds is NIS 1,100 million. For details see the Company's immediate report of March 28, 2017 (Ref.: 2017-01-030939), included herein by way of reference.

On March 27, 2017, Ma'alot issued an AA+ rating for Series B and Series C Bonds, which are rated by Ma'alot, in the context of the expansion of Series B, C and D Bonds in a total amount of up to NIS 800 million. For details see the Company's immediate report of March 27, 2017 (Ref. 2017-01-030003), which is included herein by way of reference. On March 28, 2017, Ma'alot updated the said rating, such that the total amount for the expansion of Series B, C and D Bonds is NIS 1,580 million. For details see the Company's immediate report of March 28, 2017 (Ref.: 2017-01-030966), included herein by way of reference.

10. <u>Legal Proceedings</u>

For an updated with respect to the legal proceedings conducted against companies of the Group, see Note 3F to the Financial Statements as of September 30, 2017.

11. Restrictions and Supervision over the Corporation

<u>Update of Section 23.1.3 of the Description of the Corporation's Business Chapter – Senior Housing:</u>

On July 25, 2017, the Senior Housing Bill (Amendment) (Securing the Funds of the Deposit), 5777-2017 passed first reading at the Knesset.

In summary, the Bill prescribes that a holder of a senior home operation license may not receive from a tenant a sum exceeding seven percent of the deposit or NIS 70,000, whichever is lower, unless he registers a first-ranking mortgage in the name of the tenant.

Notwithstanding the aforesaid, it is prescribed that an operator may receive payment on account of the deposit, provided that he provides the tenant with a bank guarantee to secure the funds of the deposit.

Furthermore, the Bill provides for an Exceptions Committee which, per the operator's request, may fully or partly exempt it from the provision of collateral as aforesaid, and stipulate conditions for such exemption or order the provision of alternative collateral.

The Bill further prescribes that the representatives of the tenants will appoint, with the operator's consent, an accountant to examine the financial stability of the senior home, with the operator and the tenants bearing the costs involved therein on an equal basis.

It is clarified that as of the Report Date, the Bill has only passed first reading, and that the final language of the law, if and insofar as approved in the second and third readings, may incorporate changes to the language described above, as well as the addition of appropriate transitional provisions. In the Company's estimation, the aforesaid Bill, if adopted in its current language, does not materially affect the Company or its profits.

Part C

Consolidated Financial Statements Dated 30 September 2017











Condensed Consolidated Financial Statements as of September 30, 2017

(Unaudited)

$\underline{C\ o\ n\ t\ e\ n\ t\ s}$

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Review report of the Auditors to the shareholders of Azrieli Group Ltd.

Introduction

We reviewed the attached financial information of **Azrieli Group Ltd.**, the Company and subsidiaries (the "**Group**") which includes the Condensed Consolidated Statements of Financial Position as of September 30, 2017 and the Condensed Consolidated Statements of Profit or Loss and other Comprehensive Income, Changes in Capital and Cash Flows for the nine- and three-month periods then ended. The Board of Directors and management are responsible for the preparation and presentation of the financial information for these interim periods in accordance with IAS 34 "Interim Financial Reporting", and they are responsible for the preparation of information for these interim periods under Chapter D of the Securities Regulations (Periodic and Immediate Reports), 5730-1970. Our responsibility is to express a conclusion on the financial information for these interim periods, based on our review.

We did not review the condensed interim financial information of consolidated companies whose consolidated assets constitute approx. 3% of all the consolidated assets as of September 30, 2017, and whose consolidated revenues constitute approx. 21% of the total consolidated revenues for the nine- and three-month periods then ended. The condensed interim financial information of such companies was reviewed by other auditors whose review reports were furnished to us and our conclusion, insofar as it relates to the financial information for such companies, is based on the review reports of the other auditors.

Scope of the review

We performed our review in accordance with Review Standard 1 of the Institute of Certified Public Accountants in Israel "Review of Interim Financial Information Performed by the Auditor of the Entity". A review of interim financial information consists of clarifications, mainly with the persons responsible for financial and accounting matters, and applies analytical and other review procedures. A review is considerably more limited in scope than an audit which is performed in accordance with Generally Accepted Auditing Standards in Israel, and therefore does not enable us to obtain assurance that we will be aware of all the significant matters which could have been identified in an audit. Consequently, we are not issuing an audit opinion.

Conclusion

Based on our review, and on the review reports of the other auditors, nothing has come to our attention which would lead us to believe that the above financial information is not prepared, in all material respects, in accordance with IAS34.

In addition to the statements in the previous paragraph, based on our review and on the review reports of the other auditors, nothing has come to our attention which would lead us to believe that the above financial information does not meet, in all material respects, the disclosure provisions under Chapter D of the Securities Regulations (Periodic and Immediate Reports), 5730-1970.

Brightman Almagor Zohar & Co. Certified Public Accountants Member of Deloitte Touche Tohmatsu Limited

Tel Aviv, November 21, 2017

Azrieli Group Ltd. Condensed Consolidated Statements of Financial Position

		s of nber 30	As of December 31	
	2017	2016	2016	
	thous	S in sands	NIS in thousands	
ASSETS Current Assets Cash and cash equivalents	1,110,819	1,562,488	714,988	
Short-term investments and deposits	297,642	53,072	658,286	
Trade accounts receivable	271,008	283,782	288,376	
Other receivables	128,155	139,193	137,092	
Inventory	64,743	59,776	60,478	
Current tax assets	24,931	18,139	17,201	
	1,897,298	2,116,450	1,876,421	
Assets held for sale and assets of disposal group held for sale	127,420	958	781	
Total Current Assets	2,024,718	2,117,408	1,877,202	
Non-current Assets				
Investments and loans of associates	86,219	79,716	79,473	
Investments, loans and receivables	325,761	335,805	339,768	
Financial assets	1,590,348	1,721,091	1,713,336	
Long-term receivables in respect of franchise arrangement Investment property and investment property under	51,570	50,363	52,483	
construction	24,814,102	23,236,558	23,722,736	
Fixed assets	490,088	425,655	445,187	
Intangible assets	314,920	346,324	333,097	
Deferred tax assets	19,354	21,976	19,950	
Total Non-current Assets	27,692,362	26,217,488	26,706,030	
Total Assets	29,717,080	28,334,896	28,583,232	

Azrieli Group Ltd. Condensed Consolidated Statements of Financial Position (Continued)

	As of Septe	ember 30	As of December 31	
	2017	2016	2016	
	NIS thousa		NIS in thousands	
	(Unaud			
LIABILITIES AND CAPITAL				
Current liabilities Current maturities and credit from banks and other credit				
providers	1,525,893	2,396,138	2,082,564	
Trade payables	359,862	192,111	218,633	
Payables and other current liabilities	183,159	185,753	200,087	
Deposits from customers	790,447	760,316	764,003	
Provisions	12,526	12,273	12,498	
Current tax liabilities	29,308	37,635	37,428	
Current tax habilities	27,300	31,033	37,120	
Total current liabilities	2,901,195	3,584,226	3,315,213	
Non-current liabilities				
Loans from banks and other credit providers	2,225,132	2,489,189	2,487,888	
Bonds	5,439,232	4,514,338	4,498,260	
Employee benefits	8,475	7,590	8,139	
Other liabilities	47,989	49,008	45,250	
Deferred tax liabilities	3,137,924	3,056,721	2,912,691	
Total non-current liabilities	10,858,752	10,116,846	9,952,228	
Capital				
Ordinary share capital	18,223	18,223	18,223	
Share premium	2,518,015	2,518,015	2,518,015	
Capital reserves	477,354	428,539	499,528	
Retained earnings	12,902,170	11,622,768	12,237,592	
Total equity attributable to the shareholders of the				
Company	15,915,762	14,587,545	15,273,358	
Non-controlling interests	41,371	46,279	42,433	
Total Capital	15,957,133	14,633,824	15,315,791	
Total Liabilities and Capital	29,717,080	28,334,896	28,583,232	
November 21, 2017	— 		DU C	
Date of approval of Danna Azrieli the financial Chairman of the Board statements	Yuval Bronstein CEO		er-Pilosof FO	

Azrieli Group Ltd. Condensed Consolidated Statements of Profit or Loss and of Other Comprehensive Income

	For the nine-month period ended September 30		For the thre period e Septemb	nded	For the year ended Dec. 31
	2017	2 0 16	2017	2 0 16	2016
	NIS thousa		NIS i		NIS in thousands
	(Unaudited) (Unaudited)				
Revenues	•	<u> </u>	•		
From rent, management and maintenance fees	1,390,369	1,287,556	480,145	451,064	1,744,621
From sales, labor and services	546,006	476,120	149,590	139,173	660,795
Net profit (loss) from fair value adjustment of					
investment property and investment property	194 620	517 727	(21 607)	127 261	710 570
under construction Financing	484,620 93,881	517,727 17,135	(31,607) 77,269	127,261 3,331	710,578 49,061
Other	53,218	13,075	7,551	1,134	14,116
	2,568,094	2,311,613	682,948	721,963	3,179,171
Total revenues	2,300,074	2,311,013	002,740	721,703	3,177,171
Costs and Expenses:					
Cost of revenues from rent, management and					
maintenance fees	365,360	324,740	133,043	124,505	445,486
Cost of revenues from sales, labor and services	356,954	292,151	97,748	89,150	419,153
Sales and marketing	138,644	119,102	50,587	44,914	171,773
G&A	78,967	72,645	26,262	25,418	104,310
Share in results of associates, net of tax	4,424	6,292	1,459	2,452	8,439
Financing	139,953	132,204	20,308	59,602	159,124
Other	274	884	133	843	5,191
Total Costs and Expenses	1,084,576	948,018	329,540	346,884	1,313,476
Income before income taxes	1,483,518	1,363,595	353,408	375,079	1,865,695
Taxes on income	(338,529)	(157,230)	(90,299)	(90,436)	(49,023)
Income from continuing operations	1,144,989	1,206,365	263,109	284,643	1,816,672
Loss from discontinued operations (after tax)	-	(8,501)	-	(5,634)	(8,501)
Net profit for the period	1,144,989	1,197,864	263,109	279,009	1,808,171
Other comprehensive income:					
Amounts that will not be carried in the future					
to the income statement, net of tax:					
Actuarial loss due to defined benefit plan, net of					(17)
tax					(17)
Amounts that were carried or will be carried in the future to the income statement, net of tax:					
Amounts that were carried to the income					
statement from the disposition of financial					
assets available for sale, net of tax	(62,036)	-	(62,036)	-	-
Change in fair value of financial assets available					
for sale, net of tax	130,321	54,184	79,059	39,389	95,944
Translation differences from foreign operations	(93,381)	(41,409)	10,572	(26,001)	(11,392)
Total	(25,096)	12,775	27,595	13,388	84,552
Other comprehensive income (loss) for the	(25,006)	12 775	27 505	12 200	01525
period, net of tax	(25,096)	12,775	27,595	13,388	84,535
Total Comprehensive Income for the Period	1,119,893	1,210,639	290,704	292,397	1,892,706

Azrieli Group Ltd. Condensed Consolidated Statements of Profit or Loss and of Other Comprehensive Income (Continued)

	For the ni period Septem	ended	For the the period Septem	For the year ended Dec. 31	
	2017	2016	2017	2016	2016
	NIS in	NIS in	NIS in	NIS in	NIS in
	thousands	thousands	thousands	thousands	thousands
	(Unau	dited)	(Unau	dited)	
Net income for the year attributable to:					
Shareholders of the Company	1,144,578	1,195,177	263,222	278,999	1,810,018
Non-controlling interests	411	2,687	(113)	10	(1,847)
	1,144,989	1,197,864	263,109	279,009	1,808,171
Total comprehensive income for the year attributable to: Shareholders of the Company Non-controlling interests	1,122,404 (2,511)	1,209,200 1,439	290,502 202	293,160 (763)	1,895,013 (2,307)
	1,119,893	1,210,639	290,704	292,397	1,892,706
	NIS	NIS	NIS	NIS	NIS
Basic and diluted earnings (in NIS) per one ordinary share of par value NIS 0.1 attributable to shareholders of the Company:					
Continuing operations	9.44	9.93	2.17	2.35	15.00
Discontinued operations		(0.07)		(0.05)	(0.07)
	9.44	9.86	2.17	2.30	14.93
Average weighted number of shares used for calculating the basic and diluted earnings per share	121,272,760	121,272,760	121,272,760	121,272,760	121,272,760

Condensed Consolidated Statements of Changes in Capital

For the nine-month period ended September 30, 2017 (Unaudited)

	Share capital NIS in Thousands	Share premium NIS in Thousands	Revaluation fund for financial assets available for sale NIS in Thousands	Capital reserve for translation differences from foreign operations NIS in Thousands	Capital reserve for transactions with related parties NIS in Thousands	Capital reserve from transactions with non- controlling interests in a consolidated company NIS in Thousands	Other capital reserves NIS in Thousands	Retained earnings NIS in Thousands	Total attributed to shareholders of the Company NIS in Thousands	Non- controlling interests NIS in Thousands	Total NIS in Thousands
Balance as of January 1, 2017	18,223	2,518,015	487,215	19,622	(31,002)	25,789	(2,096)	12,237,592	15,273,358	42,433	15,315,791
Net profit for the period Change in fair value of financial assets available for sale, net of	-	-	-	-	-	-	-	1,144,578	1,144,578	411	1,144,989
tax Amounts that were carried to the income statement from the disposition of financial assets	-	-	130,321	-	-	-	-	-	130,321	-	130,321
available for sale, net of tax Translation differences from foreign operations	-	-	(62,036)	(90,459)	-	-	-	-	(62,036) (90,459)	(2,922)	(62,036) (93,381)
Total comprehensive income for the period			68,285	(90,459)				1,144,578	1,122,404	(2,511)	1,119,893
Dividend to the shareholders of the Company	<u>-</u>	-	-		<u></u>	<u></u>	<u></u>	(480,000)	(480,000)	-	(480,000)
Dividend to holders of non- controlling interests Investment of non-controlling	-	- -	-							(375)	(375)
interests in a subsidiary Total transactions with shareholders of the Company			<u>.</u>	_ .				(480,000)	(480,000)	1,824	1,824 (478,551)
Balance as of September 30, 2017	18,223	2,518,015	555,500	(70,837)	(31,002)	25,789	(2,096)	12,902,170	15,915,762	41,371	15,957,133

The notes to the condensed consolidated financial statements form an integral part thereof.

Condensed Consolidated Statements of Changes in Capital (Continued)

For the nine-month period ended September 30, 2016 (Unaudited)

	Share capital	Share premium	Revaluation fund for financial assets available for sale	Capital reserve for translation differences from foreign operations	Capital reserve for transactions with related parties	Capital reserve from transactions with non- controlling interests in a consolidated company	Other capital reserves	Retained earnings	Total attributed to shareholders of the Company	Non- controlling interests	Total
					N	NIS in Thousand	ls				
Balance as of January 1, 2016	18,223	2,518,015	391,356	30,469	(30,974)	18,641	(2,096)	10,827,591	13,771,225	98,603	13,869,828
Net profit for the period Change in fair value of financial assets available for sale, net of	-	-	-	-	-	-	-	1,195,177	1,195,177	2,687	1,197,864
tax	-	-	54,099	-	-	-	-	-	54,099	85	54,184
Translation differences from foreign operations				(40,076)					(40,076)	(1,333)	(41,409)
Total comprehensive income for the period			54,099	(40,076)	<u> </u>		<u> </u>	1,195,177	1,209,200	1,439	1,210,639
Dividend to the shareholders of the Company Dividend to holders of non-	-	-	-	-	-	-	-	(400,000)	(400,000)	-	(400,000)
controlling interests Capital reserve for transactions	-	-	-	-	-	-	-	-	-	(75)	(75)
with related parties Investment of non-controlling	-	-	-	-	(28)	-	-	-	(28)	28	-
interests in a subsidiary	-	-	-	-	-	-	-	-	-	4,432	4,432
Acquisition of non-controlling interests in a subsidiary						7,148			7,148	(58,148)	(51,000)
Total transactions with shareholders of the Company					(28)	7,148		(400,000)	(392,880)	(53,763)	(446,643)
Balance as of September 30, 2016	18,223	2,518,015	445,455	(9,607)	(31,002)	25,789	(2,096)	11,622,768	14,587,545	46,279	14,633,824

The notes to the condensed consolidated financial statements form an integral part thereof.

Condensed Consolidated Statements of Changes in Capital (Continued)

For the three-month period ended September 30, 2017 (Unaudited)

	Share capital NIS in	Share premium NIS in	Revaluation fund for financial assets available for sale NIS in	Capital reserve for translation differences from foreign operations NIS in	Capital reserve for transactions with related parties NIS in	Capital reserve from transactions with non-controlling interests in a consolidated company	Other capital reserves NIS in	Retained earnings NIS in	Total attributed to shareholders of the Company NIS in	Non- controlling interests NIS in	Total NIS in
Balance as of July 1, 2017	Thousands	2,518,015	<u>Thousands</u> 538,477	Thousands (81,094)	Thousands (31,002)	NIS in Thousands 25,789	(2,096)	Thousands 12,638,948	Thousands 15,625,260	<u>Thousands</u> 41,419	Thousands 15,666,679
balance as of July 1, 2017	10,223	2,310,013	330,477	(01,054)	(31,002)	23,107	(2,000)	12,030,540	13,023,200	71,717	13,000,077
Net profit for the period	-	-	-	-	-	-	-	263,222	263,222	(113)	263,109
Change in fair value of financial assets available for sale, net of tax	-	-	79,059	-	-	-	-	-	79,059	-	79,059
Amounts that were carried to the income statement from the disposition of financial assets available for sale, net of tax	-	-	(62,036)	-	-	-	-	-	(62,036)	-	(62,036)
Translation differences from foreign operations				10,257					10,257	315	10,572
Total comprehensive income for the period	<u>-</u>	-	17,023	10,257	<u>-</u>	-		263,222	290,502	202	290,704
Dividend to holders of non-controlling interests Total transactions with shareholders of the Company	- - -	- 			- 	-	-	-	-	(250) (250)	(250) (250)
Balance as of September 30, 2017	18,223	2,518,015	555,500	(70,837)	(31,002)	25,789	(2,096)	12,902,170	15,915,762	41,371	15,957,133

The notes to the condensed consolidated financial statements form an integral part thereof.

Condensed Consolidated Statements of Changes in Capital (Continued)

For the three-month period ended September 30, 2016 (Unaudited)

	Share capital	Share premium	Revaluation fund for financial assets available for sale	Capital reserve for translation differences from foreign operations	Capital reserve for transactions with related parties	Capital reserve from acquisition of non- controlling interests in a consolidated company	Other capital reserves	Retained earnings	Total attributed to shareholders of the Company	Non- controlling interests	Total
					1	NIS in Thousand	ls				
Balance as of July 1, 2016	18,223	2,518,015	406,066	15,621	(31,002)	25,789	(2,096)	11,343,769	14,294,385	45,603	14,339,988
Net profit for the period Change in fair value of financial assets available for sale, net of	-	-	-	-	-	-	-	278,999	278,999	10	279,009
tax	-	-	39,389	-	-	-	-	-	39,389	-	39,389
Translation differences from foreign operations				(25,228)					(25,228)	(773)	(26,001)
Total comprehensive income for the year			39,389	(25,228)		-		278,999	293,160	(763)	292,397
Dividend to holders of non- controlling interests Acquisition of non-controlling	-	-	-	-	-	-	-	-	-	(75)	(75)
interests in a subsidiary										1,514	1,514
Total transactions with shareholders of the Company			<u></u>	<u></u>	<u></u>	<u></u>				1,439	1,439
Balance as of September 30, 2016	18,223	2,518,015	445,455	(9,607)	(31,002)	25,789	(2,096)	11,622,768	14,587,545	46,279	14,633,824

Condensed Consolidated Statements of Changes in Capital (Continued)

For the Year ended December 31, 2016

							,				
	Share capital	Share premium	Revaluation fund for financial assets available for sale	Capital reserve for translation differences from foreign operations	Capital reserve for transactions with related parties	Capital reserve from transactions with non- controlling interests in a consolidated company	Other capital reserves	Retained earnings	Total attributed to shareholders of the Company	Non- controlling interests	Total
					N	NIS in Thousand	s				
Balance as of January 1, 2016	18,223	2,518,015	391,356	30,469	(30,974)	18,641	(2,096)	10,827,591	13,771,225	98,603	13,869,828
Net profit for the year			-	-		-		1,810,018	1,810,018	(1,847)	1,808,171
Change in fair value of financial assets available for sale, net of tax Actuarial loss due to defined benefit	-	-	95,859	-	-	-	-	-	95,859	85	95,944
plan, net of tax	-	-	-	_	-	_	-	(17)	(17)	-	(17)
Translation differences from foreign operations				(10,847)					(10,847)	(545)	(11,392)
Total comprehensive income for the year	<u>-</u> .	-	95,859	(10,847)	-		-	1,810,001	1,895,013	(2,307)	1,892,706
Dividend to the shareholders of the Company Dividend to holders of non-controlling	-	-	-	-	-	-	-	(400,000)	(400,000)	-	(400,000)
interests	-	-	-	-	-	-	-	-	-	(175)	(175)
Capital reserve for transactions with related parties Investment of non-controlling interests	-	-	-	-	(28)	-	-	-	(28)	28	-
in a subsidiary Acquisition of non-controlling	-	-	-	-	-	-	-	-	-	4,432	4,432
interests in a subsidiary						7,148			7,148	(58,148)	(51,000)
Total transactions with shareholders of the Company					(28)	7,148		(400,000)	(392,880)	(53,863)	(446,743)
Balance as of December 31, 2016	18,223	2,518,015	487,215	19,622	(31,002)	25,789	(2,096)	12,237,592	15,273,358	42,433	15,315,791

<u>Azrieli Group Ltd.</u> <u>Condensed Consolidated Statements of Cash Flows</u>

	For the nine-month period ended September 30		period e	For the three-month period ended September 30		
-	2017	2016	2017	2016	2016	
-	NIS in	NIS in	NIS in	NIS in	NIS in	
	thousands	thousands	thousands	thousands	thousands	
•	(Unaudited)		(Unaudited)			
Cash Flows - Current						
Operations						
Net profit for the period	1,144,989	1,197,864	263,109	279,009	1,808,171	
Depreciation and amortization	48,794	69,110	16,215	16,229	87,530	
Impairment of intangible assets	-	25,227	-	-	32,199	
Forfeiture of senior housing						
tenants' deposits	(15,858)	(10,869)	(5,362)	(5,170)	(16,835)	
Net loss (profit) from fair value adjustment of investment						
property and investment	(40.4.620)	(517.707)	21.607	(107.0(1)	(710.570)	
property under construction	(484,620)	(517,727)	31,607	(127,261)	(710,578)	
Net financing and other	(12 (40)	114.027	(64.010)	54741	110 (17	
(revenues) expenses	(12,640)	114,037	(64,912)	54,741	113,617	
Net profit from disposition of						
fixed assets, investment	(570)	(206)	(77)	(1.60)	(520)	
property and intangible assets	(570)	(306)	(77)	(169)	(529)	
Share in losses of associates						
accounted for by the equity			4.450	2 472	0.400	
method	4,424	6,292	1,459	2,452	8,439	
Tax expenses recognized in the						
income statement	338,529	166,134	90,299	90,436	57,927	
Change in financial assets	(91)	(71)	29	(62)	(66)	
Loss from disposition of						
investment in subsidiary						
(Annex A)	-	5,634	-	5,634	5,634	
Income taxes paid, net	(140,151)	(204,358)	(45,214)	(68,167)	(241,560)	
Erosion (revaluation) of financial						
assets at fair value through						
profit and loss	3,843	(2,592)	-	972	(3,927)	
Change in inventory	(4,265)	(1,062)	(10,485)	(1,494)	(1,764)	
Change in trade and other						
receivables	1,199	66,163	22,917	(1,756)	(3,586)	
Change in receivables in respect						
of franchise arrangement	1,148	(8,207)	1,218	(1,684)	(11,035)	
Change in trade and other						
payables	(1,421)	52,811	(3,527)	8,695	92,904	
Receipt of deposits from senior						
housing tenants	95,177	61,177	21,699	48,399	101,112	
Return of deposits from senior						
housing tenants	(33,039)	(15,377)	(5,949)	(9,793)	(27,839)	
Change in employee provisions						
and benefits	461	(428)	222	493	163	
	0.45,000	1 002 452	212.240	201 504	1 200 077	
Net cash - current operations	945,909	1,003,452	313,248	291,504	1,289,977	

Azrieli Group Ltd. Condensed Consolidated Statements of Cash Flows (Continued)

	For the nine-month period ended September 30		period	For the three-month period ended September 30		
	2017	2016	2017	2016	2016	
	NIS in thousands	NIS in thousands	NIS in thousands	NIS in thousands	NIS in thousands	
	(Unaud	ited)	(Unau	ıdited)		
Cash flows - Investment Activity						
Proceeds from liquidation of fixed						
and intangible assets	1,442	2,173	544	670	2,796	
Proceeds from liquidation of						
investment property	-	4,536	-	-	4,536	
Down payments on account of						
liquidation of investment property	8,000	-	8,000	-	-	
Down payments on account of	(15.011)		(15.011)			
investment property	(15,011)		(15,011)			
Purchase of an investment in						
investment property and						
investment property under construction	(660.012)	(1 777 950)	(212 947)	(550.270)	(2.007.517)	
Purchase of fixed and intangible	(669,013)	(1,777,859)	(213,847)	(559,279)	(2,007,517)	
assets	(63,161)	(98,269)	(20,403)	(11,258)	(118,437)	
Investment in and granting of loans	(03,101)	(96,209)	(20,403)	(11,236)	(110,437)	
to associates	(12,099)	(15,997)	(1,757)	(7,474)	(16,789)	
Change in short-term deposits	360,730	(12,944)	151,571	1,856	(618,163)	
Change in restricted investments	2,669	(357)	4	(57)	(301)	
Bonus received	204	(337)	· -	(37)	(501)	
Receipt (payment) for settlement of	201					
derivative financial instruments,						
net	-	725	-	_	725	
Change in financial assets						
designated at fair value through						
profit and loss, net	2,528	3,979	460	3,238	5,389	
Granting of long-term loans	(1,143)	(1,176)	-	(347)	(2,634)	
Collection of long-term loans	6,013	16,329	204	1,738	16,350	
Interest and dividend received	25,644	25,941	8,318	3,650	27,550	
Proceeds from disposition of						
financial assets available for sale,						
net	233,241	-	186,634	-	79,714	
Acquisition of companies consolidated for the first time						
(Annex B)	-	(60,864)	-	-	(61,294)	
Net proceeds from disposition of investments in investee companies						
(Annex A)	16,550	116,339	-	116,339	116,339	
Taxes paid for financial assets	(14,664)	-	(14,664)	-	-	
Institutions for purchase of real						
estate	(2,550)	(29,396)	(2,550)	(22,796)	(6,600)	
Net cash – investment activity	(120,620)	(1,826,840)	87,503	(473,720)	(2,578,336)	

Condensed Consolidated Statements of Cash Flows (Continued)

	For the nine-month period ended September 30		For the thi period Septem	ended	For the year ended December 31	
	2017	2016	2017	2016	2016	
	NIS in thousands	NIS in thousands	NIS in thousands	NIS in thousands	NIS in thousands	
	(Unau	dited)	(Unau	dited)		
Cash flows - Financing Activity						
Acquisition of non-controlling interests	-	(51,000)	-	-	(51,000)	
Dividend distribution to shareholders	(480,000)	(400,000)	-	-	(400,000)	
Repayment of bonds	(635,749)	(401,458)	(9,643)	(8,370)	(409,867)	
Bond offering net of issue expenses	1,353,526	2,176,535	-	2,176,535	2,176,535	
Receipt of long-term loans from banks and						
others	244,355	1,139,994	-	83,363	1,139,994	
Repayment of long-term loans from banks and						
others	(721,212)	(860,682)	(124,218)	(686,846)	(885,117)	
Short-term credit from banks and others, net	(34,041)	5,135	(37,099)	(305,773)	(308,757)	
Repayment of deposits from customers	(4,912)	(3,902)	(1,126)	(984)	(4,145)	
Received deposits from customers	8,045	5,228	3,884	1,682	5,802	
Dividend to holders of non-controlling interests	(375)	(75)	(250)	(75)	(175)	
Investment of non-controlling interests in a						
subsidiary	1,824	4,432	-	1,514	4,432	
Interest paid	(150,625)	(160,470)	(58,738)	(63,625)	(198,180)	
F				· · · · · · · · · · · · · · · · · · ·		
Net cash - financing activity	(419,164)	1,453,737	(227,190)	1,197,421	1,069,522	
Increase (decrease) in cash and cash						
equivalents	406,125	630,349	173,561	1,015,205	(218,837)	
Cash and cash equivalents at beginning of period	714,988	934,724	936,167	492,043	934,724	
Change in net cash classified under disposal group held for sale	90	888	112	56,765	833	
Effect of exchange rate changes on cash balances held in foreign currency	(10,384)	(3,473)	979	(1,525)	(1,732)	
Cash and cash equivalents at end of period	1,110,819	1,562,488	1,110,819	1,562,488	714,988	

^(*) Non-cash transactions include a change in other payables in respect of acquisitions on credit purchases of non-current assets for the nine-month period ended on September 30, 2017, in the sum of NIS 122,083 thousand. In 2016 and for the nine- and three-month periods ended on September 30, 2016, the non-cash operations included a change in receivables due to the sale of an investment in an investee in the sum of NIS 125,088.

Azrieli Group Ltd. Condensed Consolidated Statements of Cash Flows (Continued)

	period	ine-month ended nber 30	For the thr period (Septem	ended	For the year ended Dec. 31
	2017	2016	2017	2016	2016
	NIS in	NIS in	NIS in	NIS in	NIS in
	thousands	thousands	thousands	thousands	thousands
	(Unau	ıdited)	(Unaud	lited)	
Annex A - Proceeds from sale of investment in Sonol Israel Ltd.,			·	· .	
a previously consolidated company (see Note 4):					
Working capital (excluding cash and cash equivalents)	_	(183,085)	_	(183,085)	(183,085)
Investments and loans	_	73,246	-	73,246	73,246
Fixed and intangible assets, net	-	684,366	-	684,366	684,366
Prepaid long-term rent	-	37,045	_	37,045	37,045
Investment property	=	12,420	_	12,420	12,420
Deferred tax assets	=	7,100	_	7,100	7,100
Employee provisions and benefits	-	(72,094)	_	(72,094)	(72,094)
Long-term liabilities including current maturities	=	(311,938)	_	(311,938)	(311,938)
Loan granted in respect of sale of the investment	=	(97,500)	_	(97,500)	(97,500)
Receivables in respect of sale of the investment	16,550	(27,587)	-	(27,587)	(27,587)
Loss from disposition of investment in a subsidiary	-	(5,634)	-	(5,634)	(5,634)
,	16,550	116,339	_	116,339	116,339
Annex B -					
Acquisition of company consolidated for the first time – Ahuzat Bayit Ra'anana Retirement Home Ltd.: Working capital (excluding cash and cash equivalents					
and short-term deposits)	_	(31,361)	-	_	(31,361)
Liabilities in respect of deposits from customers	_	327,655	-	_	327,655
Fixed and intangible assets, net	-	(13,460)	_	-	(13,460)
Investment property	-	(530,627)	_	-	(530,627)
Long-term liabilities including current maturities	-	212,454	-	-	212,454
Long term maintees merading earrent matarities		(35,339)			(35,339)
Acquisition of company consolidated for the first time – Azrieli E-Commerce Ltd. (formerly: Netex New Media Ltd.):					(33,337)
Working capital (excluding cash and cash equivalents)	-	5,025	_	-	5,025
Fixed and intangible assets, net	-	(65,360)	_	-	(79,510)
Long-term liabilities including current maturities	-	35,032	_	_	38,099
Payables in respect of purchase of investment	-	-	-	-	10,653
. The state of the		(25,303)		-	(25,733)
Acquisition of company consolidated for the first time – Bio Clean Air Innovation Ltd.:					
Working capital (excluding cash and cash equivalents)	-	6,078	-	-	6,078
Fixed and intangible assets, net	-	(7,124)	-	-	(7,124)
Reserve for deferred taxes, net	-	824	-		824
		(222)			(222)
		(60,864)			(61,294)

Notes to the condensed consolidated financial statements as of September 30, 2017

Note 1 - General

A. Azrieli Group Ltd. (the "Company") is a company domiciled and incorporated in Israel and whose registered address is 1 Azrieli Center, Tel Aviv. The Company's shares are traded on the TASE and are included in the "Tel Aviv 35" Index. The Group has publicly offered bond series (Series B, Series C and Series D). The Group's consolidated financial statements as of September 30, 2017 include those of the Company and of its subsidiaries (jointly, the "Group"), as well as the Group's rights in associates and in jointly-controlled entities.

As of the Report Release Date, Azrieli Holdings Inc., the controlling shareholder of the Company ("Azrieli Holdings"), directly and/or indirectly holds (through its holding of the entire share capital of Nadav Investments Inc. ("Nadav Investments") (both private companies registered in Canada), approx. 55.62% of the Company's share capital and approx. 61.31% of the Company's voting rights.

As the Company has been informed, on April 13, 2015, shares of Mr. David Azrieli OBM in Azrieli Holdings and in a Canadian holding corporation controlled by him ("David's Holding Corporation") were distributed from his estate. Following such distribution, each one of Sharon Azrieli, Naomi Azrieli and Danna Azrieli, holds, directly and through David's Holding Corporation, approx. 27.24% of the capital rights in Azrieli Holdings and approx. 33.13% of the voting rights in Azrieli Holdings, and they jointly hold approx. 81.73% of the capital rights in Azrieli Holdings and approx. 99.39% of the voting rights therein. The remainder of Azrieli Holdings' shares are mainly held by the Azrieli Foundation of Canada (an interested party of the Company), which following the distribution of the estate holds (indirectly, through a holding of shares of David's Holding Corporation) approx. 15.93% of Azrieli Holdings' shares, with no voting rights (which constitutes, indirectly, a holding of approx. 8.86% of the capital rights of the Company), in addition to and separately from its direct holding of approx. 8.55% of the capital and voting rights in the Company.

As the Company has been informed, on March 20, 2017, a shareholders' agreement (the "2017 Agreement") was signed between Sharon Azrieli, Naomi Azrieli and Danna Azrieli (in person and through companies controlled by them), the indirect controlling shareholders of the Company and directors thereof (the "Controlling Shareholders"). Additional parties to the 2017 Agreement are Azrieli Holdings, Nadav Investments and David's Holding Corporation (the three: the "Holding Corporations"). The 2017 Agreement replaces and substitutes the former shareholders' agreement made by the parties in November 2012 (the "2012 Agreement"), and regulates the relations between the Controlling Shareholders, in person and through the Holding Corporations, in connection with their rights in the Company.

Notes to the condensed consolidated financial statements as of September 30, 2017

Note 1 – General (Contd.) A. (Contd.)

Similarly to the 2012 Agreement, the terms of the 2017 Agreement include agreements regarding the sale and transfer of shares in the Company and in the Holding Corporations, including a lock-up period, right of first refusal, right of first offer, tag along right and an exclusion concerning certain sales of shares (drip) on the Stock Exchange. The 2017 Agreement further prescribes that the manner of use of the voting rights in the Company will be determined by the Controlling Shareholders (by a majority vote), provided however, that in respect of resolutions to appoint directors of the Company, each one of the Controlling Shareholders shall have the right to use the voting rights to appoint one director who will be determined by her, whereas the manner of use of the voting rights in the Company regarding resolutions to appoint additional directors, will be adopted by a majority vote. It is clarified that the 2017 Agreement does not change the identity of the controlling shareholders of the Company (including of Azrieli Holdings) nor their holding rate in the capital and in the voting rights of the Company, and that as of the Report Date, Sharon Azrieli, Naomi Azrieli and Danna Azrieli are the Company's controlling shareholders.

B. These Condensed Consolidated Statements should be reviewed in the context of the Group's Annual Financial Statements as of December 31, 2016, and for the year then ended, and the notes attached thereto.

Note 2 – Significant Accounting Policies

A. The basis for the preparation of the financial statements:

The Group's condensed consolidated financial statements ("Interim Consolidated Statements") were prepared in accordance with IAS 34 – Interim Financial Reporting ("IAS 34").

In the preparation of these Interim Financial Statements the Group has applied the accounting policy, rules of presentation and methods of calculation identical to those used in the preparation of its financial statements as of December 31, 2016 and for the year then ended.

The condensed consolidated financial statements were prepared in accordance with the disclosure provisions in Chapter D of the Securities Regulations (Periodic and Immediate Reports), 5730-1970.

B. Use of estimates and discretion:

(1) In the preparation of the condensed financial statements in accordance with IFRS, the Group's managements are required to use discretion, evaluations, estimates and assumptions which affect the application of the policy and the amounts of assets and liabilities, revenues and expenses. It is clarified that the actual results may differ from such estimates.

Notes to the condensed consolidated financial statements as of September 30, 2017

Note 2 - Significant Accounting Policies (Contd.)

B. Use of estimates and discretion (Contd.)

(1) (Contd.)

The evaluations and discretion used by management to apply the accounting policy and prepare the Consolidated Interim Financial Statements were identical to those used in the preparation of the financial statements as of December 31, 2016.

(2) Further to Note 3(C)1 to the Annual Financial Statements, as of June 30, 2017, the Group updated the valuations for some of its investment property in Israel (which are attributed to the retail centers and malls segment, to the office and other space for lease segment and to the senior housing segment).

The valuations were performed by an independent external appraiser, possessing the appropriate professional skills.

The valuations for the investment property for lease and under construction were mainly prepared using the method of discounting the expected cash flows from the properties.

The cap rates used by the appraiser are mainly between 6.75% and 8.75%. The cap rates were determined considering the type, designation and location of the property, the amount of the rent versus the market price and the nature of the tenants.

In addition, valuations of property under construction were updated by discounting the expected cash flows from the property, net of construction cost balance and developer profit. The cap rates used by the appraiser for the property under construction are between 8%-9.75%. The cap rate was determined in consideration of the type of the property, the level of risk and uncertainty with respect to receipt of the expected cash flow, the size of the property and the timing of the completion of the construction.

In regards to the remaining properties, the Company's estimation is that no significant changes occurred in the properties' value compared to the last date on which a valuation was performed.

C. Rates of exchange and linkage basis:

(1) Balances that are stated in foreign currency or linked thereto are recorded in the financial statements according to the representative exchange rates published by the Bank of Israel and which were in force on the end of the reporting period.

Notes to the condensed consolidated financial statements as of September 30, 2017

Note 2 – Significant Accounting Policies (Contd.) C. Rates of exchange and linkage basis (Contd.)

- Balances that are linked to the CPI are presented according to the last known index at the end of the reporting period (the index for the month preceding the month of the date of the financial statements) or according to the index for the last month of the period of report (the index for the month of the date of the financial statements) according to the terms of the transaction.
- (3) The following is data on the significant exchange rates and the Index:

	Representative exchange rate of the	Index i	n Israel
	USD	"For"	"Known"
	(NIS to 1		
	Dollar)	1993 Basis	1993 Basis
Date of the financial statements:			
September 30, 2017	.3529	221.35	.22213
September 30, 2016	.3758	221.13	.22035
December 31, 2016	3.845	220.68	220.68
Change rates:	%	%	%
For the nine-month period			
ended on September 30, 2017	(8.22)	0.30	0.20
ended on September 30, 2016	(3.69)	-	-
For the three-month period			
ended on September 30, 2017	0.94	0.30	(0.50)
ended on September 30, 2016	(2.29)	-	0.40
For the year ended			
December 31, 2016	(1.46)	(0.20)	(0.30)

Notes to the condensed consolidated financial statements as of September 30, 2017

Note 3 – Material Events during the Report Period

- **A.** On March 21, 2017, the Company's Board of Directors decided upon the distribution of a dividend in the sum of NIS 480 million (reflecting NIS 3.96 per share), which was paid on May 10, 2017.
- B. In March 2017, the Company issued to the public NIS 228.8 million par value of additional Series B bonds at a price of 97.45 *agorot* per NIS 1 par value (a discount of approx. 2.55% relative to their adjusted value), NIS 179.0 million of additional Series C bonds at a price of 101.4 *agorot* per NIS 1 par value (a premium of approx. 1% relative to their adjusted value), and NIS 983.6 million par value of additional Series D bonds at a price of 97.6 *agorot* per NIS 1 par value (a discount of approx. 2.7% relative to their adjusted value), by way of expansion of the bond series, based on a shelf prospectus of the Company. The gross issue proceeds totaled NIS 1,364.6 million, and after attribution of the issue expenses, net proceeds totaled approx. NIS 1,354 million.

For details with respect to the bond series, see Note 21B to the Annual Financial Statements.

- C. Further to Note 12(2) to the Annual Financial Statements regarding disagreements between the Company and Bank Leumi Le-Israel Ltd. with respect to the consideration received by Bank Leumi from the sale of Visa Europe Ltd., the parties agreed, in April 2017, that Bank Leumi will transfer the Company a sum of NIS 32,134 thousand which were recognized as other revenues in the statements of Q2/2017. Most of the sum was transferred to the Company in April 2017.
- **D.** On April 27, 2017, the general meeting of the Company's shareholders approved an amendment to an extension of the term of letters of indemnification granted to Ms. Danna Azrieli, Ms. Sharon Azrieli, and Ms. Naomi Azrieli, who are indirect controlling shareholders of the Company ("**Directors who are Controlling Shareholders**"), for an additional period of three years, and the grant of exemption from liability to Directors who are Controlling Shareholders, commencing on April 27, 2017.
- **E.** On April 27, 2017, the general meeting of the Company's shareholders approved the grant of updated letters of indemnification and exemption to directors of the Company, as serving therein from time to time, with the exception of Directors who are Controlling Shareholders and/or their relatives.

Notes to the condensed consolidated financial statements as of September 30, 2017

Note 3 – Material Events during the Report Period (Contd.)

- F. Following Note 33B8 to the Annual Financial Statements regarding an investigation against Supergas regarding a gas incident which occurred in January 2014 in an apartment in the Gilo neighborhood of Jerusalem, on May 4, 2017 Supergas and officers thereof received a notice from the State Attorney that the investigation file in their regard has been closed.
- G. On June 1, 2017, the compensation committee approved an engagement for renewal of the insurance policy for directors and officers of the Company (including from among the Company's controlling shareholders) and the Company's subsidiaries (except for Granite Hacarmel, which holds an independent D&O insurance policy), from June 3, 2017 until June 2, 2018. The engagement is consistent with the engagement framework specified in the Company's approved compensation policy.
- H. During the Report Period, the Company sold approx. NIS 11.7 million par value of Bank Leumi's shares in consideration for the sum of approx. NIS 203 million. After the sales, the Company holds approx. 3.5% of Bank Leumi's shares. As a result of the sale of the shares, the Company recorded financing income in the sum of approx. NIS 81 million.

Note 4 – Discontinued Operations

On July 24, 2016, a transaction was closed between Granite Hacarmel and Israel Oil & Gas Fund L.P., a limited partnership incorporated in Israel, the general partner of which is controlled by Mr. David Weissman for the sale of all of Granite Hacarmel's holdings (100%) in Sonol Israel Ltd. For details with respect to the transaction, see Note 8 to the Annual Financial Statements.

For the nine-month period ended on September 30, 2017, the cash flows from investment activities included consideration due to the transaction in the sum of NIS 16,550 thousand.

Notes to the condensed consolidated financial statements as of September 30, 2017

Note 5 – Fair Value

A. Fair value vs. Book value:

Other than as specified in the following table, the Group believes that the book value of the financial assets and liabilities that are presented in depreciated cost in the financial statements is almost identical to their fair value.

	As of Septem	ber 30, 2017	As of Septem	ber 30, 2016	As of December 31, 2016		
	Book value	Fair value	Book value	Book value	Fair value	Book value	
	NIS in	NIS in					
	Thousands	Thousands	Thousands	Thousands	Thousands	Thousands	
Non-current assets: Receivables in							
respect of franchise	56 576	72.001	54 400	67.661	57 426	70.012	
arrangement (*)	56,576	73,081	54,409	67,661	57,426	70,812	
Non-current liabilities:							
Loans from banks and other credit							
providers (*)	2,669,171	2,725,212	3,239,737	3,299,466	3,243,078	3,271,487	
Bonds (*)	5,891,405	6,090,490	5,177,292	5,233,237	5,170,542	5,180,098	
	8,560,576	8,815,702	8,417,029	8,532,703	8,413,620	8,451,585	
Surplus of liabilities over							
assets	(8,504,000)	(8,742,621)	(8,362,620)	(8,465,042)	(8,356,194)	(8,380,773)	

^(*) The book value includes current maturities and accrued interest.

Notes to the condensed consolidated financial statements as of September 30, 2017

Note 5 – Fair Value (Contd.)

B. The interest rates used in the determination of the fair value:

The interest rates used in the discounting of the expected cash flows, where relevant, are based on the government yield curve for each individual type of loan, as of the Report Date, plus an appropriate fixed credit margin, and were as follows:

	As of Sep	As of December 31	
	2017	2016	2016
	%	%	%
Non-current assets: Receivables in respect of franchise arrangement	1.44-2.63	3.0-3.39	3.1
Non-current liabilities:			
Loans from banks and other credit providers	-0.74.34	0.69-3.96	1.15-4.63
Bonds	.0.78-126	1.06-1.70	1.13-1.83

C. Fair value Hierarchy:

The following table presents an analysis of the financial instruments measured at fair value using valuation techniques.

The various levels were defined as follows:

- Level 1 Quoted (unadjusted) prices in active markets for identical instruments.
- Level 2 Inputs other than the quoted market prices included within Level 1 which are directly or indirectly observable (for investments in financial assets designated at fair value through profit and loss, use is made of recent market transactions between a willing buyer and a willing seller).
- Level 3 Inputs that are not based on observable market data.

Notes to the condensed consolidated financial statements as of September 30, 2017

Note 5 – Fair Value (Contd.)

C. Fair Value Hierarchy (Contd.)

	As of September 30, 2017					
	Level 1	Level 2	Level 3	Total		
	NIS in	NIS in	NIS in	NIS in		
	thousands	thousands	thousands	thousands		
Financial assets held for trade:						
Securities	663	-	-	663		
Financial assets available for sale:						
Marketable shares	1,010,835	-	_	1,010,835		
Non-marketable shares	_	87,842	561,701	649,543		
		,	,	,		
Financial assets designated at fair value through profit and loss:						
Non-marketable investments	-	17,330	-	17,330		
Total fair value of financial assets	1,011,498	105,172	561,701	1,678,371		
Total ran varies of interest assets						
		As of Septeml	ber 30, 2016			
-	Level 1	Level 2	Level 3	Total		
-	NIS in	NIS in	NIS in	NIS in		
_	Thousands	Thousands	Thousands	Thousands		
Financial assets held for trade:						
Securities	577	-	-	577		
Financial assets available for sale:						
Marketable shares	1,006,633	_	-	1,006,633		
Non-marketable shares	-	87,923	602,760	690,683		
Financial assets designated at fair value through profit and loss:						
Non-marketable investments	-	23,775	-	23,775		
		_				
Total financial assets	1,007,210	111,698	602,760	1,721,668		

Notes to the condensed consolidated financial statements as of September 30, 2017

Note 5 – Fair Value (Contd.)

C. Fair Value Hierarchy (Contd.)

Tun value including (cont)	As of Decemb	per 31, 2016	
	Level 1	Level 2	Level 3	Total
	NIS in Thousands	NIS in Thousands	NIS in Thousands	NIS in Thousands
Financial assets held for trade:				
Securities	572	-	-	572
Financial assets available for sale:				
Marketable shares	1,040,093	-	-	1,040,093
Non-marketable shares	-	87,842	561,701	649,543
Financial assets designated at fair value through profit and loss:				
Non-marketable investments		23,700		23,700
Total fair value of financial assets and liabilities	1,040,665	111,542	561,701	1,713,908

D. Financial instruments that are measured at fair value at Level 3:

The following table represents the reconciliation between the opening balance and the closing balance in respect of financial instruments that are measured at fair value at Level 3 in the hierarchy of the fair value:

	For the nine-month period ended September 30		For the year ended December 31	
	2017	2016	2016	
	NIS in Thousands	NIS in Thousands	NIS in Thousands	
	(Unaud			
Financial assets available for sale:				
Balance as of year start	561,701	681,113	681,113	
Total profits (losses) recognized:				
In other comprehensive income	-	9,570	(31,529)	
Carried to Level 2	-	(87,923)	(87,842)	
Sales			(41)	
	561,701	602,760	561,701	

Notes to the condensed consolidated financial statements as of September 30, 2017

Note 6 – Segment Reporting

A. General:

The Company applies IFRS 8 "Operating Segments" ("**IFRS 8**"). In accordance with the provisions of the standard, operating segments are identified on the basis of the internal reports in respect of the components of the Group, which are reviewed on a regular basis by the Group's Chief Operating Decision Makers ("**CODM**") for the purpose of the allocation of resources and the evaluation of the performance of the operating segments.

The Company's business activities focus primarily on the various real estate segments, while most of the Group's business activity is in the retail centers and malls in Israel segment, and in the office and other space for lease segment, and land designated for residential lease in Israel. The Company is also engaged in the income-producing property in the USA segment (office space for lease) and in the senior housing segment. In addition, the Company is engaged, through its holding (100%) in Granite, in the marketing of alternative energy sources (through Supergas Israeli Gas Distribution Company Ltd., held 100% by Granite), and in the field of treatment of water, wastewater and chemicals through its holding (through Granite) in GES Global Environmental Solutions Ltd.

The Company has additional operations classified as other operating segments, including financial investments and an ecommerce business which was acquired in June 2016.

Notes to the condensed consolidated financial statements as of September 30, 2017

Note 6 – Segment Reporting (Contd.)

B. Operating segments:

For the nine-month period ended September 30, 2017 (Unaudited) Retail Office and Incomeother space centers and producing malls in for lease in property in Senior Israel **Israel** the USA housing Granite Other Consolidated NIS in thousands thousands thousands thousands thousands thous andsthousands **Revenues:** 773,279 354,727 167,704 94,659 534,998 11,008 1,936,375 Total external income 155,018 67,955 77,189 64,066 454,090 40,827 859,145 **Total segment expenses** 618,261 286,772 90,515 30,593 80,908 (29,819)Segment profit (loss) (NOI) 1,077,230 Net profit (loss) from fair value adjustment of investment property and investment property under 448,502 57,684 (2,561)(19,005)construction 484,620 Unallocated costs (80,780)Financing expenses, net (46,072)52,944 Other revenues, net The Company's share in results of associates, net of (4,424)tax 1,483,518 Income before income taxes 12,347,112 9,123,882 2,003,849 1.653.467 1,257,369 Segment assets 26,385,679 3,331,401 Unallocated assets (*) 29,717,080

^(*) Including financial assets available for sale in the sum of NIS 1.6 billion and cash and short-term deposits in the sum of approx. NIS 1.3 billion.

Notes to the condensed consolidated financial statements as of September 30, 2017

Note 6 – Segment Reporting (Contd.)

B. Operating segments (Contd.)

		For the nine	e-month period	l ended Septen	nber 30, 2016	(Unaudited)	
	Retail centers and malls in Israel NIS in thousands	office and other space for lease in Israel NIS in thousands	Income- producing property in the USA NIS in thousands	Senior housing NIS in thousands	Granite NIS in thousands	Other NIS in thousands	Consolidate d NIS in thousands
Revenues:							
Total external income	722,613	334,119	166,582	64,242	472,578	3,542	1,763,676
Total segment expenses	143,705	59,485	75,820	44,683	406,861	4,356	734,910
Segment profit (loss) (NOI) Net profit (loss) from fair value adjustment of investment property	578,908	274,634	90,762	19,559	65,717	(814)	1,028,766
and investment property under construction Unallocated costs Financing expenses, net Other revenues, net The Company's share in	118,740	390,932	(8,316)	16,371			517,727 (73,728) (115,069) 12,191
results of associates, net of tax Income before income taxes							(6,292)
Segment assets Unallocated assets (*)	11,899,383	7,990,061	2,194,241	1,392,556	1,293,029		24,769,270 3,565,626 28,334,896

^(*) Mainly financial assets available for sale in the sum of approx. NIS 1.6 billion and cash and short-term deposits in the sum of approx. NIS 1.6 billion.

Notes to the condensed consolidated financial statements as of September 30, 2017

Note 6 – Segment Reporting (Contd.) B. Operating segments (Contd.)

		For the thre	e-month period	l ended Septen	nber 30, 2017	(Unaudited)	
	Retail centers and malls in Israel NIS in thousands	Office and other space for lease in Israel NIS in thousands	Income- producing property in the USA NIS in thousands	Senior housing NIS in thousands	Granite NIS in thousands	Other NIS in thousands	Consolidated NIS in thousands
	tilousullus	Housands	Housulus	mousunus	tilousuilus	tilousullus	Housunus
Revenues: Total external income	268,897	125,113	54,274	31,862	144,966	4,623	629,735
Total segment expenses	56,095	28,553	25,743	22,218	127,942	16,215	276,766
Segment profit (loss) (NOI)	212,802	96,560	28,531	9,644	17,024	(11,592)	352,969
Net loss from fair value adjustment of investment property and investment property under construction	(10,436)	(6,257)	(14,914)	<u> </u>	-		(31,607)
Unallocated costs Financing revenues, net Other revenues, net The Company's share in							(30,874) 56,961 7,418
results of associates, net of tax							(1,459)
Income before income taxes							353,408

Notes to the condensed consolidated financial statements as of September 30, 2017

Note 6 – Segment Reporting (Contd.)
B. Operating Segments (Contd.)

		For the thre	e-month perio	d ended Septer	nber 30, 2016	(Unaudited)	
	Retail centers and malls in Israel NIS in thousands	Office and other space for lease in Israel NIS in thousands	Income- producing property in the USA NIS in thousands	Senior housing NIS in thousands	Granite NIS in thousands	Other NIS in thousands	Consolidated NIS in thousands
Revenues:							
Total external income	250,227	114,373	56,692	29,772	136,145	3,028	590,237
Total segment expenses	54,417	22,780	24,998	21,961	125,065	4,290	253,511
Segment profit (loss) (NOI) Net profit (loss) from fair value adjustment of investment property and	195,810	91,593	31,694	7,811	11,080	(1,262)	336,726
investment property under construction	78,235	51,957	(2,931)				127,261
Unallocated costs Financing expenses, net Other revenues, net The Company's share in							(30,476) (56,271) 291
results of associates, net of tax Income before income taxes							(2,452) 375,079

Notes to the condensed consolidated financial statements as of September 30, 2017

Note 6 – Segment Reporting (Contd.) B. Operating segments (Contd.)

			For the year	ended Decemb	per 31, 2016		
	Retail centers and malls in Israel NIS in thousands	Office and other space for lease in Israel NIS in thousands	Income- producing property in the USA NIS in thousands	Senior housing NIS in thousands	Granite NIS in thousands	Other NIS in thousands	Consolidated NIS in thousands
Revenues:							
Total external income	973,971	446,810	228,906	94,934	653,249	7,546	2,405,416
Total segment expenses	195,455	77,645	105,354	65,634	570,179	11,597	1,025,864
Segment profit (loss) (NOI)	778,516	369,165	123,552	29,300	83,070	(4,051)	1,379,552
Net profit (loss) from fair value adjustment of investment property and investment property under construction	220,001	517,076	(82,245)	55,746			710,578
Unallocated costs Financing expenses, net Other revenues, net The Company's share in results of associates, net of							(114,858) (110,063) 8,925
tax							(8,439)
Income before income taxes							1,865,695
Additional information as of December 31, 2016: Segment assets Unallocated assets (*) Total consolidated assets	12,074,258	8,218,829	2,176,253	1,494,520	1,297,992		25,261,852 3,321,380 28,583,232
Capital investments	639,122	1,037,855	232,676	638,041	43,428		

^(*) Mainly financial assets available for sale in the sum of approx. NIS 1.6 billion and cash and short-term deposits in the sum of approx. NIS 1.3 billion.

Notes to the condensed consolidated financial statements as of September 30, 2017

Note 7 – Material Subsequent Events

- **A.** In the Expansion of Azrieli Center Tel Aviv project, the Company received, in October 2017, an approval from the district committee, to release a plan for validation of the addition of retail, office, hotel, residential and senior housing rights, such that the total scope of building rights on the project land shall be approx. 147,260 sqm gross plus 3,000 sqm main below-ground retail space.
- **B.** In October 2017, Mr. Yuval Bronstein, the Company's CEO, announced the termination of his office on December 31, 2017. On October 19, 2017, the Company's board of directors appointed Mr. Eyal Hankin ("**Mr. Hankin**") as CEO of the Company. Mr. Hankin is expected to take office on January 1, 2018.

In November 2017, the compensation committee and the board approved the Company's engagement in an agreement with a company that is wholly owned by Mr. Hankin (the "Management Company"), which shall be brought for approval by the next general meeting.

The Management Company is entitled to a fixed monthly payment of NIS 313 thousand, linked to the June 2016 index, as published in July 2016, and is entitled to social benefits, including the provision of (Group 7) cars and a mobile telephone.

Each party to the agreement shall be able to terminate the agreement for any reason whatsoever, by a three month advance written notice.

In addition, the Management Company shall be entitled to an adjustment bonus in an amount that is equal to 9 monthly payments.

C. In October 2017, Shufersal Ltd. announced that it intends to engage with another credit card company in lieu of Leumi Card Ltd. in the joint loyalty program activity.

The Company is examining the effect of the aforesaid announcement on the value of the holdings in Leumi Card (20%) and according to initial estimates it seems this will have no material effect on the Company.

Azrieli Group Ltd. Annex to Consolidated Financial Statement

Separate Interim Financial Statement

<u>As of September 30, 2017</u>

(Unaudited)

Separate Interim Financial Statement <u>As of September 30, 2017</u>

(Unaudited)

Prepared pursuant to the provisions of Section 38D of the Securities Regulations (Periodic and Immediate Reports), 5730-1970

Separate Interim Financial Statement <u>As of September 30, 2017</u>

(Unaudited)

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To
The Shareholders of
the Azrieli Group Ltd.
1 Azrieli Center
Tel Aviv

Dear Sir/Madam,

Re: Special report for review of the separate interim financial statement pursuant to Regulation 38D of the Securities Regulations (Periodic and Immediate Reports), 5730-1970

We have reviewed the separate interim financial statement, which is presented according to Regulation 38D of the Securities Regulations (Periodic and Immediate Reports), 5730-1970, of **Azrieli Group Ltd.** (the "**Company**") as of September 30, 2017 and for the nine- and three-month periods then ended. The separate interim financial statement is the responsibility of the Company's Board of Directors and Management. Our responsibility is to express a conclusion on the separate interim financial statement for these interim periods, based on our review.

We did not review the separate interim financial statement from the financial statements of investee companies, the total investments in which amounted to approx. NIS 295 million as of September 30, 2017 and the profit from such investee companies amounted to approx. NIS 44 million and approx. NIS 11 million for the nine- and three-month periods then ended, respectively. The financial statements of these companies were reviewed by other auditors whose reports were furnished to us, and our conclusion, in so far as it is related to the financial statements in respect of those companies, is based upon the review reports of the other auditors.

The Scope of the Review

We performed our review pursuant to Review Standard 1 of the Institute of Certified Public Accountants in Israel – "Review of financial statement for interim periods prepared by the auditor of the entity". Review of separate financial statement for interim periods is comprised of inquiries, mainly with people responsible for the financial and accounting matters, and of the implementation of analytical and other review procedures. A review is significantly narrower in scope than an audit performed pursuant to Generally Accepted Auditing Standards in Israel and therefore, does not allow us to obtain assurance that we shall become aware of all of the significant matters that could have been identified through an audit. Accordingly, we do not provide an audit opinion.

Conclusion

Based on our review and on the review reports of other auditors, nothing had been brought to our attention that causes us to believe that the aforesaid separate interim financial statement has not been prepared, in all material respects, according to the provisions of Regulation 38D of the Securities Regulations (Periodic and Immediate Reports), 5730-1970.

Brightman, Almagor, Zohar & Co. Certified Public Accountants Member of Deloitte Touche Tohmatsu Limited

Tel Aviv, November 21, 2017

Statement of Financial Position

	As of Sept	tember 30	As of December 31
	2017	2016	2016
	NIS in thousands	NIS in thousands	NIS in thousands
	NIS in th		tilousanus
		lousanus	
<u>Assets</u>			
Current assets			
Cash and cash equivalents	849,079	1,322,400	453,911
Short-term deposits and investments	251,140	577	611,540
Trade accounts receivable	9,347	7,069	9,658
Trade accounts receivable	119,721	169,272	100,594
	1,229,287	1,499,318	1,175,703
Assets held for sale	40,000		
Total current assets	1,269,287	1,499,318	1,175,703
Non-current assets			
Financial assets	1,589,825	1,633,168	1,625,453
Investment property and investment property under	. ,	•	•
construction	10,186,250	9,255,730	9,480,072
Investments in investee companies	8,426,314	7,589,590	7,931,264
Loans to investee companies	3,718,079	3,750,237	3,831,713
Fixed assets	8,344	8,187	8,290
Other receivables	9,384	6,637	8,214
Total non-current assets	23,938,196	22,243,549	22,885,006
Total assets	25,207,483	23,742,867	24,060,709

Statement of Financial Position

	As of Sen	tember 30	As of December 31
	2017	2016	$\frac{31}{2016}$
	NIS in	NIS in	NIS in
	thousands	thousands	thousands
	(Unau		
Liabilities and capital			
Current liabilities			
Current maturities and credit from banks and other credit			
providers	1,438,419	2,069,998	1,755,858
Trade payables	162,943	57,442	59,087
Payables and other current liabilities	76,317	56,856	75,441
Current tax liabilities	12,294	19,028	14,427
Total current liabilities	1,689,973	2,203,324	1,904,813
Non-current liabilities Loans from banks and other credit providers Bonds Other liabilities Deferred tax liabilities Employee benefits	1,121,456 5,117,623 16,783 1,342,293 3,593	1,529,466 4,155,700 16,617 1,247,122 3,093	1,513,587 4,149,815 16,430 1,199,334 3,372
Total non-current liabilities	7,601,748	6,951,998	6,882,538
Capital			
Share capital	18,223	18,223	18,223
Share premium	2,477,664	2,477,664	2,477,664
Capital reserves	517,705	468,890	539,879
Retained earnings	12,902,170	11,622,768	12,237,592
Total capital attributable to shareholders of the Company	15,915,762	14,587,545	15,273,358
Total liabilities and capital	25,207,483	23,742,867	24,060,709

November 21, 2017			
Date of approval of Separate Financial Statement	Danna Azrieli	Yuval	Irit Sekler-Pilosof
	Chairman of the	Bronstein	Chief Financial
	Board of	CEO	Officer
	Directors		

Statement of Profit and Loss and Other Comprehensive Income

Statement of Pro	For the nine-r	nonth period	For the three- ended Sep	month period	For the year ended December 31
	2017	2016	2017	2016	2016
	NIS in	NIS in	NIS in	NIS in	NIS in
	thousands	thousands	thousands	thousands	thousands
	(Unau		(Unau		tilousanus
Revenues:	(Chau	uitcu)	(Chau	uiteu)	
From rent and management and maintenance					
fees	384,437	361,385	135,269	131,151	470,795
Net gain (loss), from fair value adjustment of					
investment property and investment property					
under construction	335,054	507,086	(14,115)	177,137	614,127
Financing	182,340	124,401	104,492	48,943	188,248
Other	52,058	9,965	6,989	(9)	10,005
Total revenues	953,889	1,002,837	232,635	357,222	1,283,175
Costs and expenses: Cost of revenues from rent and management					
and maintenance fees	15,272	9,934	8,196	3,489	13,541
Sales and marketing	18,810	14,109	8,032	6,739	23,275
G&A	38,510	36,886	10,753	11,038	51,486
Financing	77,688	77,139	6,938	39,733	90,868
Total costs and expenses	150,280	138,068	33,919	60,999	179,170
Income before the Company's share in the profits of investee companies Share in profits of investee companies, net of tax	803,609 515,206	864,769 483,565	198,716 110,880	296,223 60,299	1,104,005 813,933
Income before income taxes	1,318,815	1,348,334	309,596	356,522	1,917,938
Income tax	(174,237)	(144,656)	(46,374)	(71,889)	(99,419)
Income from continued operations	1,144,578	1,203,678	263,222	284,633	1,818,519
Loss from discontinued operations (after tax)	_	(8,501)	_	(5,634)	(8,501)
Net income for the period	1,144,578	1,195,177	263,222	278,999	1,810,018
Other comprehensive income:					,
Amounts that were or will be carried in the future to the income statement, net of tax: Change in fair value of financial assets available for sale, net of tax Amounts that were carried to the income statement, from the disposition of financial	130,321	44,552	79,059	39,389	86,312
assets available for sale, net of tax Translation differences from foreign operations	(62,036) (66,478)	(27,694)	(62,036) 7,383	- (17,599)	(8,950)
Share in the other comprehensive income (loss) of investee companies, net of tax	(23,981)	(2,835)	2,874	(7,629)	7,633
Other comprehensive income (loss) for the	(23,701)	(2,033)	2,07 T	(1,02)	1,033
period, net of tax	(22,174)	14,023	27,280	14,161	84,995
Total comprehensive income for the period	1,122,404	1,209,200	290,502	293,160	1,895,013

Statement of Cash Flows

	For the ni period Septen	ended	For the th period Septen	ended	For the year ended December 31
	2 0 17	2 0 16	2 0 17	2 0 16	2 0 16
	NIS in	NIS in	NIS in	NIS in	NIS in
	thousands	thousands	thousands	thousands	thousands
	(Unau	dited)	(Unau	dited)	
<u>Cash flows - current operations</u>					
Net profit for the period	1,144,578	1,195,177	263,222	278,999	1,810,018
Depreciation and amortization	972	724	352	251	1,327
Net loss (gain), from fair value adjustment of					
investment property and investment property under	(225.05.4)	(507.00()	14117	(177 127)	(614.107)
construction	(335,054)	(507,086)	14,115	(177,137)	(614,127)
Financing and other revenues, net Share in profits of investee companies, net of tax	(162,283) (515,206)	(55,110) (475,064)	(105,296) (110,880)	(10,025) (54,665)	(103,385) (805,432)
Expenses for taxes recognized in the income	(313,200)	(475,004)	(110,000)	(34,003)	(803,432)
statement	174,237	144,656	46,374	71,889	99,419
Income tax paid, net	(43,482)	(72,418)	(13,178)	(29,292)	(87,904)
Change in financial assets	(91)	(71)	29	(62)	(66)
Change in trade and other receivables	5,981	8,094	(18,261)	(37,968)	51,069
Change in trade and other payables	13,623	12,886	23,195	6,564	13,549
Change in employee provisions and benefits	221	513	185	213	791
Erosion (revaluation) of financial assets designated at					
fair value through profit and loss	3,843	(2,592)	-	972	(3,927)
Receipt of deposits from senior housing tenants	200	1,350		1,350	2,100
Net cash – current operations	287,539	251,059	99,857	51,089	363,432
Cash flows - investment activities					
Proceeds from liquidation of fixed assets and	156	25 102	70	1.46	25 505
intangible assets Purchase of an investment in investment property and	156	35,193	79	146	35,595
investment property under construction	(339,299)	(1,158,617)	(130,604)	(278,533)	(1,262,940)
Purchase of fixed assets and intangible assets	(1,906)	(36,992)	(1,013)	(561)	(38,060)
Investments in investee companies	(17,135)	(91,266)	(163)	(13,630)	(110,202)
Change in financial assets designated at fair value	(,)	(> -,= = =)	()	(,)	(,)
through net profit and loss	2,528	3,979	460	3,238	5,389
Receipt (granting) of long-term loans for investee					
companies, net	156,718	(275,419)	41,095	125,759	(290,088)
Acquisition of investee companies	-	(98,680)	-	(73,357)	(99,110)
Interest and dividend received	32,675	28,792	14,699	2,443	34,494
Return of investment in investee companies	11,607	-	5,069	-	2,312
Proceeds from disposition of financial assets available for sale, net	233,241		186,634		79,674
Taxes paid for financial assets	(14,664)	-	(14,664)	-	79,074
Institutions for purchase of real estate	(14,004)	(22,796)	(14,004)	(22,796)	_
Down payment on account of disposition of		(22,770)		(22,770)	
investment property	8,000	-	8,000	-	-
Change in short-term deposits	360,491		149,835		(610,968)
Net cash - investment activities	432,412	(1,615,806)	259,427	(257,291)	(2,253,904)

Statement of Cash Flows (Cont.)

A A	ended ember 31
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	016
	VIS in
	ousands
(Unaudited) (Unaudited)	
Cash flows - financing	
activities a second of the sec	
Bond offering net of offering	2 176 525
expenses 1,353,526 2,176,535 - 2,176,535	2,176,535
Dividend distribution to	(400,000)
shareholders (480,000) (400,000)	(400,000)
Repayment of bonds (609,367) (166,541)	(166,541)
Receipt of long-term loans from banks and others - 800,000	900 000
· · · · · · · · · · · · · · · · · · ·	800,000
Repayment of long-term loans from banks and	
others (459,158) (752,865) (117,267) (625,890)	(769,842)
Short-term credit from banks (435,138) (732,803) (117,207) (023,890)	(709,042)
and others, net (34,423) 353,654 (16,934) (309,744)	45,319
Deposits from customers, net 330 1,017 (10) 570	873
Interest paid (91,662) (85,740) (39,259) (41,053)	(102,905)
(51,002) (05,710) (57,257) (11,055)	(102,703)
Net cash - financing	
activities (320,754) 1,926,060 (173,470) 1,200,418	1,583,439
<u> </u>	<u></u>
Increase (decrease) in cash	
and cash equivalents 399,197 561,313 185,814 994,216	(307,033)
and cash equivalents 599,197 501,515 185,814 994,210	(307,033)
Cash and cash equivalents at	
beginning of period 453,911 761,281 663,056 328,009	761,281
520,007	701,201
Effect of exchange rate	
changes on cash balances	
held in foreign currency (4,029) (194) 209 175	(337)
	<u> </u>
Cash and cash equivalents	
at end of the period 849,079 1,322,400 849,079 1,322,400	453,911

^(*) Non-cash transactions include changes in other payables and acquisitions on credit of non-current assets for the nine-month period ended September 30, 2017 in the amount of NIS 91,555 thousand, for the three-month period ended September 30, 2016 in the amount of NIS 6,833 thousand, and for the year ended December 31, 2016 - NIS 4,712 thousand.

Notes to the Separate Financial Statement

A. General:

The Company's separate financial statement is prepared in accordance with the provisions of Regulation 38D of the Securities Regulations (Immediate and Periodic Reports), 5730-1970.

This separate financial statement is to be inspected with respect to the Company's separate financial statement as of December 31, 2016, and for the year then ended, and the additional figures that were attached thereto.

B. Definitions:

The Company - Azrieli Group Ltd.

Investee company

Consolidated company, consolidated company under proportionate consolidation and an associated company.

C. Accounting Policy:

The separate financial statement is prepared in accordance with the accounting policy specified in Note B to the Company's separate financial statement as of December 31, 2016 and the year then ended.

D. Material Events during the Reporting Period:

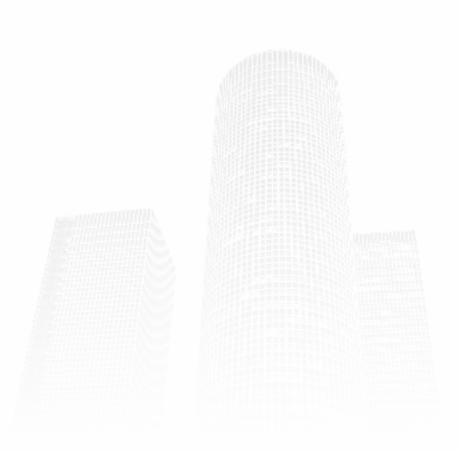
See Note 3 to the Condensed Consolidated Financial Statements which are published with this separate financial statement.

E. Material Subsequent Events:

See Note 7 to the Condensed Consolidated Financial Statements which are published with this separate financial statement.

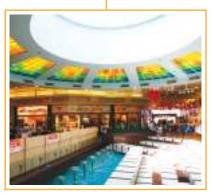
Part D

Effectiveness of Internal Control over the Financial Reporting and Disclosure











Quarterly report on the effectiveness of internal control over financial reporting and disclosure pursuant to Regulation 38C

Attached please find a quarterly report on the effectiveness of internal control over financial reporting and disclosure pursuant to Regulation 38C(a):

The management, under the supervision of the Board of Directors of Azrieli Group Ltd. (the "Corporation"), is responsible for setting and maintaining proper internal control over financial reporting and disclosure at the Corporation.

For this purpose, the members of management are:

- 1. Yuval Bronstein, CEO;
- 2. Irit Sekler-Pilosof, CFO;
- 3. Ran Tal, General Counsel and Company Secretary;
- 4. Yair Horesh, Chief Comptroller for Accounting and Financial Statements.

Internal control over financial reporting and disclosure consists of controls and procedures existing at the Corporation, designed by, or under the supervision of, the CEO and the most senior financial officer, or by anyone actually performing such functions, under supervision of the Board of Directors of the Corporation, and which are designed to provide reasonable assurance regarding the reliability of the financial reporting and the preparation of the reports according to the provisions of the law, and to ensure that information which the Corporation is required to disclose in reports released thereby according to the law is gathered, processed, summarized and reported within the time frames and in the format set forth by the law.

Internal control includes, *inter alia*, controls and procedures designed to ensure that information which the Corporation is thus required to disclose, is gathered and transferred to the management of the Corporation, including the CEO and the most senior financial officer, or anyone actually performing such functions, in order to enable the timely decision making in reference to the disclosure requirements.

Due to its inherent limitations, internal control over financial reporting and disclosure is not designed to provide absolute assurance that misrepresentation or omission of information in the reports is avoided or discovered.

In the quarterly report regarding the effectiveness of internal control over financial reporting and disclosure, which was attached to the quarterly report for the period ended on June 30, 2017 (the "Most Recent Quarterly Report on Internal Control"), the internal control was found to be effective.

Until the Report Date, no occurrence or issue were brought to the knowledge of the Board of Directors and the management, which might change the evaluation of the internal control effectiveness as brought under the framework of the Most Recent Quarterly Report on Internal Control;

As of the Report Date, based on the Most Recent Quarterly Report on Internal Control, and based on information which was brought to the knowledge of the management and the Board of Directors as aforesaid: the internal control is effective;

Statement of Managers:

Statement of CEO pursuant to Regulation 38C(d)(1):

I, Yuval Bronstein, represent that:

- 1. I have reviewed the quarterly report of Azrieli Group Ltd. (the "Corporation") for Q/3 2017 (the "Reports").
- 2. To my knowledge, the Reports do not contain any misrepresentation nor omission of a material fact required for the representations included therein, given the circumstances under which such representations were included, not to be misleading with regard to the period of the Reports;
- 3. To my knowledge, the Financial Statements and other financial information included in the Reports adequately reflect, in all material respects, the financial position, operating results and cash flows of the Corporation for the periods and as of the dates covered by the Reports;
- 4. I have disclosed to the Corporation's auditor and to the Corporation's Board of Directors and the Audit Committee and Financial Statement Committee, based on my most current evaluation of internal control over financial reporting and disclosure:
 - a. Any and all significant flaws and material weaknesses in the setting or maintaining internal control over financial reporting and disclosure which may reasonably adversely affect the Corporation's ability to gather, process, summarize or report financial information in a manner which casts doubt on the reliability of the financial reporting and preparation of the Financial Statements in conformity with the provisions of the law; and -
 - b. Any fraud, either material or immaterial, which involves the CEO or anyone reporting to him directly or which involves other employees who play a significant role in internal control over financial reporting and disclosure:
- 5. I, myself or jointly with others at the Corporation:
 - a. Have set controls and procedures, or confirmed that such controls and procedures have been set and maintained under my supervision, which are designed to ensure that material information in reference to the Corporation, including consolidated companies thereof as defined in the Securities Regulations (Annual Financial Statements), 5770-2010, is presented to me by others at the Corporation and the consolidated companies, particularly during the preparation of the Reports; and -
 - b. Have set controls and procedures, or confirmed that such controls and procedures have been set and maintained under my supervision, which are designed to reasonably ensure reliability of financial reporting and

- preparation of the Financial Statements in conformity with the provisions of the law, including in conformity with GAAP.
- c. No occurrence or issue have been brought to my attention, that occurred during the period between the date of the most recent quarterly report and the Report Date herein, which can change the conclusion of the Board of Directors and management with regard to the effectiveness of internal control over the corporation's financial reporting and disclosure.

The aforesaid does not derogate from my responsibility or from the responsibility of any other person, pursuant to any law.

Statement of Managers:

Statement of the most senior financial officer pursuant to Regulation 38C(d)(2):

I, Irit Sekler-Pilosof, represent that:

- 1. I have reviewed the Interim Financial Statements and other interim financial information included in the reports of Azrieli Group Ltd. (the "Corporation") for Q/3 2017 (the "Reports" or the "Interim Reports");
- 2. To my knowledge, the Interim Financial Statements and the other financial information included in the Interim Reports do not contain any misrepresentation nor omission of a material fact required for the representations included therein, given the circumstances under which such representations were included, not to be misleading with regard to the period of the Reports;
- 3. To my knowledge, the Interim Financial Statements and other financial information included in the Interim Reports adequately reflect, in all material respects, the financial position, operating results and cash flows of the Corporation for the periods and as of the dates covered by the Reports;
- 4. I have disclosed to the Corporation's auditor and to the Corporation's Board of Directors and the Audit Committee and Financial Statement Committee, based on my most current evaluation of internal control over financial reporting and disclosure:
 - a. Any and all significant flaws and material weaknesses in the setting or maintaining internal control over financial reporting and disclosure insofar as it relates to the Interim Financial Statements and the other information included in the Interim Reports, which may reasonably adversely affect the Corporation's ability to gather, process, summarize or report financial information in a manner which casts doubt on the reliability of financial reporting and preparation of the Financial Statements in conformity with the provisions of the law; and -
 - b. Any fraud, either material or immaterial, which involves the CEO or anyone reporting to him directly or which involves other employees who play a significant role in internal control over financial reporting and disclosure;
- 5. I, myself or jointly with others at the Corporation:
 - a. Have set controls and procedures, or that such controls and procedures have been set and maintained under our supervision, which are designed to ensure that material information in reference to the Corporation, including consolidated companies thereof as defined in the Securities Regulations (Annual Financial Statements), 5770-2010, is presented to me by others at the Corporation and the consolidated companies, particularly during the preparation of the Reports; and -

- b. Have set controls and procedures, or confirmed that such controls and procedures have been set and maintained under my supervision, which are designed to reasonably ensure reliability of financial reporting and preparation of the Financial Statements in conformity with the provisions of the law, including in conformity with GAAP;
- c. No occurrence or issue have been brought to my attention, that occurred during the period between the date of the most recent quarterly report and the Report Date herein, pertaining to the Interim Financial Statements and any other information included in the Interim Reports, which could, in my opinion, change the conclusion of the Board of Directors and management with regard to the effectiveness of internal control over the corporation's financial reporting and disclosure.

The aforesaid does not derogate from my responsibility or from the responsibility of any other person, pursuant to any law.

November 21, 2017	
	Irit Sekler-Pilosof, CFO